

Quote #: MIA_New Hampton4/21/2023		Quote Description: This is a 4 year quote		Date: 4/21/2023				
District: New Hampton, Iowa				School: New Hampton Elementary				
Main Contact: Emily Steele		Email: e_steele@new-hampton.k12.ia.us		Phone: 641:394-2134				
Questions? Please contact info@reallygreatreading.com, 866-401-7323.				All Prices Valid Through July 14th, 2023				
		<b>Really Great Reading</b> PO Box 46, Cabin John, MD 20818 Phone: 866.401.READ (7323) Fax: 240.465.0478 E-mail: info@ReallyGreatReading.com		Retail Price through 7/14/2023	Retail Price post 7/14/2023	Multi-Year Discounted Price	Quantity Year 1 23-24	Multi-Year Discounted Extended Cost Year 1
<b>LaunchPad for PreKindergarten (or Early Intervention)</b>								
		SKU	Description					
		LPOL	Launchpad Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25		\$0.00
		LP-DECK	Launchpad Sound and Letter Cards	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00
		LPTG	Launchpad Lesson Plans Teacher Guide Set (includes LP-Deck Cards)	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00
		VITC_LP	Launchpad Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
		LP	Launchpad for Pre-K Classroom Setup	\$ 459.00	\$ 459.00	\$ 436.05	1	\$436.05
<b>Countdown for Kindergarten (or Early Intervention)</b>								
		SKU	Description					
		CDOL	Countdown Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25		\$0.00
		PG_CDSW	Countdown Workbook & Reading Playground Bundle (1 per student)	\$ 21.00	\$ 24.00	\$ 19.95	5	\$99.75
		DPG_CD1YR	Countdown Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
		CDSW	Countdown Student Workbook (1 per student)	\$ 11.00	\$ 12.00	\$ 10.45		\$0.00
		CDKIT	Countdown Student Kit	\$ 50.00	\$ 50.00	\$ 47.50	3	\$142.50
		K-ANCHOR	Kindergarten Anchor Chart Poster Set	\$ 15.00	\$ 15.00	\$ 14.25		\$0.00
		CDLP	Countdown Lesson Plan Teacher Guide Set	\$ 249.00	\$ 255.00	\$ 236.55		\$0.00
		VITC_CD	Countdown Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
		VP_CD	Countdown Classroom Set-up with virtual components (20 students)	\$ 999.00	\$ 999.00	\$ 949.05	3	\$2,847.15
<b>Blast Foundations for First Grade (or Early Intervention)</b>								
		SKU	Description					
		BLASTOL	Blast Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25		\$0.00
		BLAST1LP	Blast Foundations Teacher's Guide Set (Book 1 and Book 2)	\$ 249.00	\$ 255.00	\$ 236.55		\$0.00
		PG_BLASTPRSW	Blast Primary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00
		PG_BLASTELSW	Blast Elementary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00
		DPG_BLAST1YR	Blast Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
		BLAST1PRSW	Blast Primary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
		BLAST1ELSW	Blast Elementary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
		BLASTKIT-C	Blast Student Kit	\$ 60.00	\$ 60.00	\$ 57.00		\$0.00
		1_ANCHOR	1st Grade Anchor Chart Poster Set	\$ 35.00	\$ 35.00	\$ 33.25		\$0.00
		VITC_BLAST	Blast Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
		VP_BLASTPR	Blast Classroom Set-up with virtual components - Primary (Grade 1)	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55	3	\$3,559.65
		VP_BLASTEL	Blast Classroom Set-up with virtual components - Elementary (Grade 2-5)	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55		\$0.00
<b>HD Word for Second and Third Grade (or Intervention)</b>								
		SKU	Description					
		HDOL	HD Word Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25		\$0.00
		HDLP	HD Word Lesson Plan Set (Book 1-3)	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00
		PG_HDFSW	HD Word Foundations Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00
		PG_HDESW	HD Word Essentials Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00
		PG_HDSLW	HD Word Linguistics Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00
		DPG_HDW1YR	HD Word Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
		HDFSW	HD Word Student Workbook Set, Foundations -Grades 2-5 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
		HDESW	HD Word Student Workbook Set, Essentials - Grades 6-8 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
		HDLSW	HD Word Student Workbook Set, Linguistics - Grades 9-12 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
		HDKIT	HD Word Student Kit	\$ 70.00	\$ 70.00	\$ 66.50		\$0.00
		HDPOST	HD Word Vowel Posters (13.5" X 17.5")	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00
		VITC_HD	HD Word Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
		VP_HDWF	HD Word Classroom Set-up with Virtual Components - Foundations (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55	4	\$5,506.20
		VP_HDWE	HD Word Classroom Set-up with Virtual Components - Essentials (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55		\$0.00
		VP_HDWL	HD Word Classroom Set-up with Virtual Components - Linguistics (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55		\$0.00
<b>InferCabulary Grades 3-12</b>								
			InferCabulary student license for SY 2023-2024	\$ 10.00	\$ 10.00	\$ 9.50		\$0.00
			Annual admin fee	\$ 150.00	\$ 150.00	\$ 142.50		\$0.00
			Two, 1 hr, virtual PD sessions	\$ 500.00	\$ 500.00	\$ 475.00		\$0.00
			One, 1 hr, virtual PD sessions	\$ 250.00	\$ 250.00	\$ 237.50		\$0.00
<b>HD Word Plus (Supplement to HD Word)</b>								
		Grades 2-12 - HD Word Plus is a supplement used to augment HD Word and provides additional targeted practice. A set of 32 support units that extend the learning for students participating in HD Word instruction.						
		SKU	Description					
		HDPLUSOL	HD Word Plus Online, One 2023-24 School Year Subscription	\$ 59.00	\$ 59.00	\$ 56.05		\$0.00
		HPLUSLP	HD Word Plus Teacher Lesson Plan Set (Book 1-2-3)	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00
		HPLUSW	HD Word Plus Student Workbook Set (Book 1-2)	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
<b>Phonics Boost</b>								
		Grades 3-12 - Boost is an intensive intervention designed for older students who have significant or severe decoding deficits, organized into 80 one hour lessons.						
		SKU	Description					
		BOOSTOL	Phonics Boost Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25		\$0.00
		BOOLP	Phonics Boost Teacher Lesson Plan Book Set	\$ 439.00	\$ 449.00	\$ 417.05		\$0.00
		BOOSW	Phonics Boost Student Workbook Set (1 pre student)	\$ 49.00	\$ 51.00	\$ 46.55		\$0.00
		POST98	Posters for Phonics Boost	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00
		BOOST	Phonics Boost Classroom Set-up -12 students in 2 groups of 6	\$ 1,349.00	\$ 1,399.00	\$ 1,281.55		\$0.00
<b>Professional Development</b>								
		SKU	Description					
		V_PD_1DAY	Virtual Full Day of Professional Development	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00		\$0.00
		V_PD_HALF DAY	Virtual Half Day of Professional Development	\$ 1,000.00	\$ 1,000.00	\$ 950.00		\$0.00
		V_SUPPORT_1DAY	Virtual Support One Day	\$ 1,000.00	\$ 1,000.00	\$ 950.00		\$0.00
		ONEDAY	One-day on-site implementation workshop (up to 50 Teachers) per Trainer	\$ 3,750.00	\$ 3,750.00	\$ 3,562.50		\$0.00
		HALFDAY	Half-day on-site training (up to 50 teachers) per Trainer	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00		\$0.00
		SUPPORT	One-day on-site support per Trainer	\$ 1,250.00	\$ 1,250.00	\$ 1,187.50		\$0.00
		VITC_COMBO	Virtual Implementation Training Combo for Admin and Coaches	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
		TRAVEL	Travel associated with on-site support and professional development	\$ 750.00	\$ 750.00	\$ 712.50		\$0.00
							Sub-total	\$12,591.30
							ated Shipping	\$1,007.30
							Total	\$13,598.60
							Cash Discount	
							Net Total	\$13,598.60

Quote #: MIA_New Hampton4/21/2023	Quote Description: This is a 4 year quote	Date: 4/21/2023
District: New Hampton, Iowa		School: New Hampton Elementary
Main Contact: Emily Steele	Email: e_steele@new-hampton.k12.ia.us	Phone: 641-394-2134
Questions? Please contact info@reallygreatreading.com, 866-401-7323.		All Prices Valid Through July 14th, 2023



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 E-mail: info@ReallyGreatReading.com

Retail Price through 7/14/2023	Retail Price post 7/14/2023	Multi-Year Discounted Price	Quantity Year 2 24-25	Multi-Year Discounted Extended Cost Year 2
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LaunchPad for PreKindergarten (or Early Intervention)					
SKU	Description				
	LPOL	Launchpad Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00 \$ 90.25	1 \$90.25
	LP-DECK	Launchpad Sound and Letter Cards	\$ 25.00	\$ 25.00 \$ 23.75	\$0.00
	LPTG	Launchpad Lesson Plans Teacher Guide Set (includes LP-Deck Cards)	\$ 329.00	\$ 339.00 \$ 312.55	\$0.00
	VITC_LP	Launchpad Virtual Implementation Training	\$ 79.00	\$ 79.00 \$ 75.05	\$0.00
	LP	Launchpad for Pre-K Classroom Setup	\$ 459.00	\$ 459.00 \$ 436.05	\$0.00

Countdown for Kindergarten (or Early Intervention)					
SKU	Description				
	CDOL	Countdown Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00 \$ 90.25	3 \$270.75
	PG_CDSW	Countdown Workbook & Reading Playground Bundle (1 per student)	\$ 21.00	\$ 24.00 \$ 19.95	65 \$1,296.75
	DPG_CD1YR	Countdown Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00
	CDSW	Countdown Student Workbook (1 per student)	\$ 11.00	\$ 12.00 \$ 10.45	\$0.00
	CDKIT	Countdown Student Kit	\$ 50.00	\$ 50.00 \$ 47.50	\$0.00
	K-ANCHOR	Kindergarten Anchor Chart Poster Set	\$ 15.00	\$ 15.00 \$ 14.25	\$0.00
	CDLP	Countdown Lesson Plan Teacher Guide Set	\$ 249.00	\$ 255.00 \$ 236.55	\$0.00
	VITC_CD	Countdown Virtual Implementation Training	\$ 79.00	\$ 79.00 \$ 75.05	\$0.00
	VP_CD	Countdown Classroom Set-up with virtual components (20 students)	\$ 999.00	\$ 999.00 \$ 949.05	\$0.00

Blast Foundations for First Grade (or Early Intervention)					
SKU	Description				
	BLASTOL	Blast Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00 \$ 90.25	3 \$270.75
	BLAST1LP	Blast Foundations Teacher's Guide Set (Book 1 and Book 2)	\$ 249.00	\$ 255.00 \$ 236.55	\$0.00
	PG_BLASTPRSW	Blast Primary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00 \$ 23.75	65 \$1,543.75
	PG_BLASTELSW	Blast Elementary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00 \$ 23.75	\$0.00
	DPG_BLAST1YR	Blast Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00
	BLAST1PRSW	Blast Primary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00
	BLAST1ELSW	Blast Elementary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00
	BLASTKIT-C	Blast Student Kit	\$ 60.00	\$ 60.00 \$ 57.00	\$0.00
	1_ANCHOR	1st Grade Anchor Chart Poster Set	\$ 35.00	\$ 35.00 \$ 33.25	\$0.00
	VITC_BLAST	Blast Virtual Implementation Training	\$ 79.00	\$ 79.00 \$ 75.05	\$0.00
	VP_BLASTPR	Blast Classroom Set-up with virtual components - Primary (Grade 1)	\$ 1,249.00	\$ 1,249.00 \$ 1,186.55	\$0.00
	VP_BLASTEL	Blast Classroom Set-up with virtual components - Elementary (Grade 2-5)	\$ 1,249.00	\$ 1,249.00 \$ 1,186.55	\$0.00

HD Word for Second and Third Grade (or Intervention)					
SKU	Description				
	HDOL	HD Word Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00 \$ 90.25	3 \$270.75
	HDLP	HD Word Lesson Plan Set (Book 1-3)	\$ 329.00	\$ 339.00 \$ 312.55	\$0.00
	PG_HDFSW	HD Word Foundations Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00 \$ 23.75	65 \$1,543.75
	PG_HDESW	HD Word Essentials Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00 \$ 23.75	\$0.00
	PG_HDLSW	HD Word Linguistics Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00 \$ 23.75	\$0.00
	DPG_HDW1YR	HD Word Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00
	HDFSW	HD Word Student Workbook Set, Foundations -Grades 2-5 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00
	HDESW	HD Word Student Workbook Set, Essentials - Grades 6-8 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00
	HDLSW	HD Word Student Workbook Set, Linguistics - Grades 9-12 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00
	HDKIT	HD Word Student Kit	\$ 70.00	\$ 70.00 \$ 66.50	\$0.00
	HDPOST	HD Word Vowel Posters (13.5" X 17.5")	\$ 25.00	\$ 25.00 \$ 23.75	\$0.00
	VITC_HD	HD Word Virtual Implementation Training	\$ 79.00	\$ 79.00 \$ 75.05	\$0.00
	VP_HDWF	HD Word Classroom Set-up with Virtual Components - Foundations (20 students)	\$ 1,449.00	\$ 1,449.00 \$ 1,376.55	\$0.00
	VP_HDWE	HD Word Classroom Set-up with Virtual Components - Essentials (20 students)	\$ 1,449.00	\$ 1,449.00 \$ 1,376.55	\$0.00
	VP_HDWL	HD Word Classroom Set-up with Virtual Components - Linguistics (20 students)	\$ 1,449.00	\$ 1,449.00 \$ 1,376.55	\$0.00

InterCubary Grades 3-12					
		InterCubary student license for SY 2023-2024	\$ 10.00	\$ 10.00 \$ 9.50	\$0.00
		Annual admin fee	\$ 150.00	\$ 150.00 \$ 142.50	\$0.00
		Two, 1 hr, virtual PD sessions	\$ 500.00	\$ 500.00 \$ 475.00	\$0.00
		One, 1 hr, virtual PD sessions	\$ 250.00	\$ 250.00 \$ 237.50	\$0.00

HD Word Plus (Supplement to HD Word)					
Grades 2-12 - HD Word Plus is a supplement used to augment HD Word and provides additional targeted practice. A set of 32 support units that extend the learning for students participating in HD Word instruction.					
SKU	Description				
	HDPLUSOL	HD Word Plus Online, One 2023-24 School Year Subscription	\$ 59.00	\$ 59.00 \$ 56.05	\$0.00
	HPLUSLP	HD Word Plus Teacher Lesson Plan Set (Book 1-2-3)	\$ 329.00	\$ 339.00 \$ 312.55	\$0.00
	HPLUSW	HD Word Plus Student Workbook Set (Book 1-2)	\$ 21.00	\$ 21.00 \$ 19.95	\$0.00

Phonics Boost					
Grades 3-12 - Boost is an intensive intervention designed for older students who have significant or severe decoding deficits, organized into 80 one hour lessons.					
SKU	Description				
	BOOSTOL	Phonics Boost Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00 \$ 90.25	\$0.00
	BOOLP	Phonics Boost Teacher Lesson Plan Book Set	\$ 439.00	\$ 449.00 \$ 417.05	\$0.00
	BOOSW	Phonics Boost Student Workbook Set (1 pre student)	\$ 49.00	\$ 51.00 \$ 46.55	\$0.00
	POST98	Posters for Phonics Boost	\$ 25.00	\$ 25.00 \$ 23.75	\$0.00
	BOOST	Phonics Boost Classroom Set-up - 12 students in 2 groups of 6	\$ 1,349.00	\$ 1,399.00 \$ 1,281.55	\$0.00

Professional Development					
SKU	Description				
	V_PD_1DAY	Virtual Full Day of Professional Development	\$ 2,000.00	\$ 2,000.00 \$ 1,900.00	\$0.00
	V_PD_HALF DAY	Virtual Half Day of Professional Development	\$ 1,000.00	\$ 1,000.00 \$ 950.00	\$0.00
	V_SUPPORT_1DAY	Virtual Support One Day	\$ 1,000.00	\$ 1,000.00 \$ 950.00	\$0.00
	ONEDAY	One-day on-site implementation workshop (up to 50 Teachers) per Trainer	\$ 3,750.00	\$ 3,750.00 \$ 3,562.50	\$0.00
	HALFDAY	Half-day on-site training (up to 50 teachers) per Trainer	\$ 2,000.00	\$ 2,000.00 \$ 1,900.00	\$0.00
	SUPPORT	One-day on-site support per Trainer	\$ 1,250.00	\$ 1,250.00 \$ 1,187.50	\$0.00
	VITC_COMBO	Virtual Implementation Training Combo for Admin and Coaches	\$ 79.00	\$ 79.00 \$ 75.05	\$0.00
	TRAVEL	Travel associated with on-site support and professional development	\$ 750.00	\$ 750.00 \$ 712.50	\$0.00

					Sub-total	\$5,286.75
					ated Shipping	\$350.74
					Total	\$5,637.49
					Cash Discount	
					Net Total	\$5,637.49

All Prices Valid Until July 14th, 2023

Quote #: MIA_New Hampton4/21/2023	Quote Description: This is a 4 year quote	Date: 4/21/2023
District: New Hampton, Iowa		School: New Hampton Elementary
Main Contact: Emily Steele	Email: e_steele@new-hampton.k12.ia.us	Phone: 641-394-2134
Questions? Please contact info@reallygreatreading.com, 866-401-7323.		All Prices Valid Through July 14th, 2023



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 E-mail: info@ReallyGreatReading.com

SKU	Description	Retail Price through 7/14/2023	Retail Price post 7/14/2023	Multi-Year Discounted Price	Quantity Year 3 25-26	Multi-Year Discounted Extended Cost Year 3
<b>LaunchPad for PreKindergarten (or Early Intervention)</b>						
	LPOL	\$ 95.00	\$ 99.00	\$ 90.25	1	\$90.25
	LP-DECK	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00
	LPTG	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00
	VITC_LP	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
	LP	\$ 459.00	\$ 459.00	\$ 436.05		\$0.00
<b>Countdown for Kindergarten (or Early Intervention)</b>						
	CDOL	\$ 95.00	\$ 99.00	\$ 90.25	3	\$270.75
	PG_CDSW	\$ 21.00	\$ 24.00	\$ 19.95	65	\$1,296.75
	DPG_CD1YR	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
	CDSW	\$ 11.00	\$ 12.00	\$ 10.45		\$0.00
	CDKIT	\$ 50.00	\$ 50.00	\$ 47.50		\$0.00
	K-ANCHOR	\$ 15.00	\$ 15.00	\$ 14.25		\$0.00
	CDLP	\$ 249.00	\$ 255.00	\$ 236.55		\$0.00
	VITC_CD	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
	VP_CD	\$ 999.00	\$ 999.00	\$ 949.05		\$0.00
<b>Blast Foundations for First Grade (or Early Intervention)</b>						
	BLASTOL	\$ 95.00	\$ 99.00	\$ 90.25	3	\$270.75
	BLAST1LP	\$ 249.00	\$ 255.00	\$ 236.55		\$0.00
	PG_BLASTPRSW	\$ 25.00	\$ 28.00	\$ 23.75	65	\$1,543.75
	PG_BLASTELSW	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00
	DPG_BLAST1YR	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
	BLAST1PRSW	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
	BLAST1ELSW	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
	BLASTKIT-C	\$ 60.00	\$ 60.00	\$ 57.00		\$0.00
	1_ANCHOR	\$ 35.00	\$ 35.00	\$ 33.25		\$0.00
	VITC_BLAST	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
	VP_BLASTPR	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55		\$0.00
	VP_BLASTEL	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55		\$0.00
<b>HD Word for Second and Third Grade (or Intervention)</b>						
	HDOL	\$ 95.00	\$ 99.00	\$ 90.25	3	\$270.75
	HDLP	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00
	PG_HDFSW	\$ 25.00	\$ 28.00	\$ 23.75	65	\$1,543.75
	PG_HDESW	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00
	PG_HDSLW	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00
	DPG_HDW1YR	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
	HDFSW	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
	HDESW	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
	HDLSW	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
	HDKIT	\$ 70.00	\$ 70.00	\$ 66.50		\$0.00
	HDPOST	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00
	VITC_HD	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
	VP_HDWF	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55		\$0.00
	VP_HDWE	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55		\$0.00
	VP_HDWL	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55		\$0.00
<b>InferCubary Grades 3-12</b>						
		\$ 10.00	\$ 10.00	\$ 9.50		\$0.00
		\$ 150.00	\$ 150.00	\$ 142.50		\$0.00
		\$ 500.00	\$ 500.00	\$ 475.00		\$0.00
		\$ 250.00	\$ 250.00	\$ 237.50		\$0.00
<b>HD Word Plus (Supplement to HD Word)</b>						
Grades 2-12 - HD Word Plus is a supplement used to augment HD Word and provides additional targeted practice.						
A set of 32 support units that extend the learning for students participating in HD Word instruction.						
	HDPLUSOL	\$ 59.00	\$ 59.00	\$ 56.05		\$0.00
	HPLUSLP	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00
	HPLUSW	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00
<b>Phonics Boost</b>						
Grades 3-12 - Boost is an intensive intervention designed for older students who have significant or severe decoding deficits, organized into 80 one hour lessons.						
	BOOSTOL	\$ 95.00	\$ 99.00	\$ 90.25		\$0.00
	BOOLP	\$ 439.00	\$ 449.00	\$ 417.05		\$0.00
	BOOSW	\$ 49.00	\$ 51.00	\$ 46.55		\$0.00
	POST98	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00
	BOOST	\$ 1,349.00	\$ 1,399.00	\$ 1,281.55		\$0.00
<b>Professional Development</b>						
	V_PD_1DAY	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00		\$0.00
	V_PD_HALF DAY	\$ 1,000.00	\$ 1,000.00	\$ 950.00		\$0.00
	V_SUPPORT_1DAY	\$ 1,000.00	\$ 1,000.00	\$ 950.00		\$0.00
	ONEDAY	\$ 3,750.00	\$ 3,750.00	\$ 3,562.50		\$0.00
	HALFDAY	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00		\$0.00
	SUPPORT	\$ 1,250.00	\$ 1,250.00	\$ 1,187.50		\$0.00
	VITC_COMBO	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00
	TRAVEL	\$ 750.00	\$ 750.00	\$ 712.50		\$0.00
					<b>Sub-total</b>	<b>\$5,286.75</b>
					<b>ated Shipping</b>	<b>\$350.74</b>
					<b>Total</b>	<b>\$5,637.49</b>
					<b>Cash Discount</b>	
					<b>Net Total</b>	<b>\$5,637.49</b>

Quote #: MIA_New Hampton4/21/2023		Quote Description: This is a 4 year quote			Date: 4/21/2023				
District: New Hampton, Iowa					School: New Hampton Elementary				
Main Contact: Emily Steele		Email: e_steele@new-hampton.k12.ia.us			Phone: 641:394-2134				
Questions? Please contact info@reallygreatreading.com, 866-401-7323.					All Prices Valid Through July 14th, 2023				
		<b>Really Great Reading</b> PO Box 46, Cabin John, MD 20818 Phone: 866.401.READ (7323) Fax: 240.465.0478 E-mail: info@ReallyGreatReading.com			Retail Price through 7/14/2023	Retail Price post 7/14/2023	Multi-Year Discounted Price	Quantity Year 4 26-27	Multi-Year Discounted Extended Cost Year 4
<b>LaunchPad for PreKindergarten (or Early Intervention)</b>									
		SKU	Description						
		LPOL	Launchpad Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	1	\$90.25	
		LP-DECK	Launchpad Sound and Letter Cards	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00	
		LPTG	Launchpad Lesson Plans Teacher Guide Set (includes LP-Deck Cards)	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00	
		VITC_LP	Launchpad Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00	
		LP	Launchpad for Pre-K Classroom Setup	\$ 459.00	\$ 459.00	\$ 436.05		\$0.00	
<b>Countdown for Kindergarten (or Early Intervention)</b>									
		SKU	Description						
		CDOL	Countdown Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	3	\$270.75	
		PG_CDSW	Countdown Workbook & Reading Playground Bundle (1 per student)	\$ 21.00	\$ 24.00	\$ 19.95	65	\$1,296.75	
		DPG_CD1YR	Countdown Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
		CDSW	Countdown Student Workbook (1 per student)	\$ 11.00	\$ 12.00	\$ 10.45		\$0.00	
		CDKIT	Countdown Student Kit	\$ 50.00	\$ 50.00	\$ 47.50		\$0.00	
		K-ANCHOR	Kindergarten Anchor Chart Poster Set	\$ 15.00	\$ 15.00	\$ 14.25		\$0.00	
		CDLP	Countdown Lesson Plan Teacher Guide Set	\$ 249.00	\$ 255.00	\$ 236.55		\$0.00	
		VITC_CD	Countdown Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00	
		VP_CD	Countdown Classroom Set-up with virtual components (20 students)	\$ 999.00	\$ 999.00	\$ 949.05		\$0.00	
<b>Blast Foundations for First Grade (or Early Intervention)</b>									
		SKU	Description						
		BLASTOL	Blast Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	3	\$270.75	
		BLAST1LP	Blast Foundations Teacher's Guide Set (Book 1 and Book 2)	\$ 249.00	\$ 255.00	\$ 236.55		\$0.00	
		PG_BLASTPRSW	Blast Primary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75	65	\$1,543.75	
		PG_BLASTELSW	Blast Elementary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00	
		DPG_BLAST1YR	Blast Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
		BLAST1PRSW	Blast Primary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
		BLAST1ELSW	Blast Elementary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
		BLASTKIT-C	Blast Student Kit	\$ 60.00	\$ 60.00	\$ 57.00		\$0.00	
		1_ANCHOR	1st Grade Anchor Chart Poster Set	\$ 35.00	\$ 35.00	\$ 33.25		\$0.00	
		VITC_BLAST	Blast Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00	
		VP_BLASTPR	Blast Classroom Set-up with virtual components - Primary (Grade 1)	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55		\$0.00	
		VP_BLASTEL	Blast Classroom Set-up with virtual components - Elementary (Grade 2-5)	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55		\$0.00	
<b>HD Word for Second and Third Grade (or Intervention)</b>									
		SKU	Description						
		HDOL	HD Word Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	3	\$270.75	
		HDLP	HD Word Lesson Plan Set (Book 1-3)	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00	
		PG_HDFSW	HD Word Foundations Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75	65	\$1,543.75	
		PG_HDESW	HD Word Essentials Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00	
		PG_HDLWSW	HD Word Linguistics Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75		\$0.00	
		DPG_HDW1YR	HD Word Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
		HDFSW	HD Word Student Workbook Set, Foundations -Grades 2-5 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
		HDESW	HD Word Student Workbook Set, Essentials - Grades 6-8 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
		HDLWSW	HD Word Student Workbook Set, Linguistics - Grades 9-12 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
		HDKIT	HD Word Student Kit	\$ 70.00	\$ 70.00	\$ 66.50		\$0.00	
		HDPOST	HD Word Vowel Posters (13.5" X 17.5")	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00	
		VITC_HD	HD Word Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00	
		VP_HDWF	HD Word Classroom Set-up with Virtual Components - Foundations (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55		\$0.00	
		VP_HDWE	HD Word Classroom Set-up with Virtual Components - Essentials (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55		\$0.00	
		VP_HDWL	HD Word Classroom Set-up with Virtual Components - Linguistics (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55		\$0.00	
<b>InferCubary Grades 3-12</b>									
			InferCubary student license for SY 2023-2024	\$ 10.00	\$ 10.00	\$ 9.50		\$0.00	
			Annual admin fee	\$ 150.00	\$ 150.00	\$ 142.50		\$0.00	
			Two, 1 hr, virtual PD sessions	\$ 500.00	\$ 500.00	\$ 475.00		\$0.00	
			One, 1 hr, virtual PD sessions	\$ 250.00	\$ 250.00	\$ 237.50		\$0.00	
<b>HD Word Plus (Supplement to HD Word)</b>									
		Grades 2-12 - HD Word Plus is a supplement used to augment HD Word and provides additional targeted practice. A set of 32 support units that extend the learning for students participating in HD Word instruction.							
		SKU	Description						
		HDPLUSOL	HD Word Plus Online, One 2023-24 School Year Subscription	\$ 59.00	\$ 59.00	\$ 56.05		\$0.00	
		HPLUSLP	HD Word Plus Teacher Lesson Plan Set (Book 1-2-3)	\$ 329.00	\$ 339.00	\$ 312.55		\$0.00	
		HPLUSSW	HD Word Plus Student Workbook Set (Book 1-2)	\$ 21.00	\$ 21.00	\$ 19.95		\$0.00	
<b>Phonics Boost</b>									
		Grades 3-12 - Boost is an intensive intervention designed for older students who have significant or severe decoding deficits, organized into 80 one hour lessons.							
		SKU	Description						
		BOOSTOL	Phonics Boost Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25		\$0.00	
		BOOLP	Phonics Boost Teacher Lesson Plan Book Set	\$ 439.00	\$ 449.00	\$ 417.05		\$0.00	
		BOOSW	Phonics Boost Student Workbook Set (1 pre student)	\$ 49.00	\$ 51.00	\$ 46.55		\$0.00	
		POST98	Posters for Phonics Boost	\$ 25.00	\$ 25.00	\$ 23.75		\$0.00	
		BOOST	Phonics Boost Classroom Set-up -12 students in 2 groups of 6	\$ 1,349.00	\$ 1,399.00	\$ 1,281.55		\$0.00	
<b>Professional Development</b>									
		SKU	Description						
		V_PD_1DAY	Virtual Full Day of Professional Development	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00		\$0.00	
		V_PD_HALF DAY	Virtual Half Day of Professional Development	\$ 1,000.00	\$ 1,000.00	\$ 950.00		\$0.00	
		V_SUPPORT_1DAY	Virtual Support One Day	\$ 1,000.00	\$ 1,000.00	\$ 950.00		\$0.00	
		ONEDAY	One-day on-site implementation workshop (up to 50 Teachers) per Trainer	\$ 3,750.00	\$ 3,750.00	\$ 3,562.50		\$0.00	
		HALFDAY	Half-day on-site training (up to 50 teachers) per Trainer	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00		\$0.00	
		SUPPORT	One-day on-site support per Trainer	\$ 1,250.00	\$ 1,250.00	\$ 1,187.50		\$0.00	
		VITC_COMBO	Virtual Implementation Training Combo for Admin and Coaches	\$ 79.00	\$ 79.00	\$ 75.05		\$0.00	
		TRAVEL	Travel associated with on-site support and professional development	\$ 750.00	\$ 750.00	\$ 712.50		\$0.00	
							Sub-total		\$5,286.75
							ated Shipping		\$350.74
							Total		\$5,637.49
							Cash Discount		
							Net Total		\$5,637.49



Quote #: MIA_New Hampton4/21/2023		Quote Description: This is a 4 year quote		Date: 4/21/2023				
District: New Hampton, Iowa				School: New Hampton Elementary				
Main Contact: Emily Steele		Email: e_steele@new-hampton.k12.ia.us		Phone: 641:394-2134				
Questions? Please contact info@reallygreatreading.com, 866-401-7323.				All Prices Valid Through July 14th, 2023				
		<b>Really Great Reading</b> PO Box 46, Cabin John, MD 20818 Phone: 866.401.READ (7323) Fax: 240.465.0478 E-mail: info@ReallyGreatReading.com		Retail Price through 7/14/2023	Retail Price post 7/14/2023	Multi-Year Discounted Price	Quantity Year 5 27-28	Multi-Year Discounted Extended Cost Year 5
<b>LaunchPad for PreKindergarten (or Early Intervention)</b>								
	SKU	Description						
	LPOL	Launchpad Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25			\$0.00
	LP-DECK	Launchpad Sound and Letter Cards	\$ 25.00	\$ 25.00	\$ 23.75			\$0.00
	LPTG	Launchpad Lesson Plans Teacher Guide Set (includes LP-Deck Cards)	\$ 329.00	\$ 339.00	\$ 312.55			\$0.00
	VITC_LP	Launchpad Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05			\$0.00
	LP	Launchpad for Pre-K Classroom Setup	\$ 459.00	\$ 459.00	\$ 436.05			\$0.00
<b>Countdown for Kindergarten (or Early Intervention)</b>								
	SKU	Description						
	CDOL	Countdown Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25			\$0.00
	PG_CDSW	Countdown Workbook & Reading Playground Bundle (1 per student)	\$ 21.00	\$ 24.00	\$ 19.95			\$0.00
	DPG_CD1YR	Countdown Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00
	CDSW	Countdown Student Workbook (1 per student)	\$ 11.00	\$ 12.00	\$ 10.45			\$0.00
	CDKIT	Countdown Student Kit	\$ 50.00	\$ 50.00	\$ 47.50			\$0.00
	K-ANCHOR	Kindergarten Anchor Chart Poster Set	\$ 15.00	\$ 15.00	\$ 14.25			\$0.00
	CDLP	Countdown Lesson Plan Teacher Guide Set	\$ 249.00	\$ 255.00	\$ 236.55			\$0.00
	VITC_CD	Countdown Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05			\$0.00
	VP_CD	Countdown Classroom Set-up with virtual components (20 students)	\$ 999.00	\$ 999.00	\$ 949.05			\$0.00
<b>Blast Foundations for First Grade (or Early Intervention)</b>								
	SKU	Description						
	BLASTOL	Blast Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25			\$0.00
	BLAST1LP	Blast Foundations Teacher's Guide Set (Book 1 and Book 2)	\$ 249.00	\$ 255.00	\$ 236.55			\$0.00
	PG_BLASTPRSW	Blast Primary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75			\$0.00
	PG_BLASTELSW	Blast Elementary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75			\$0.00
	DPG_BLAST1YR	Blast Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00
	BLAST1PRSW	Blast Primary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00
	BLAST1ELSW	Blast Elementary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00
	BLASTKIT-C	Blast Student Kit	\$ 60.00	\$ 60.00	\$ 57.00			\$0.00
	1_ANCHOR	1st Grade Anchor Chart Poster Set	\$ 35.00	\$ 35.00	\$ 33.25			\$0.00
	VITC_BLAST	Blast Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05			\$0.00
	VP_BLASTPR	Blast Classroom Set-up with virtual components - Primary (Grade 1)	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55			\$0.00
	VP_BLASTEL	Blast Classroom Set-up with virtual components - Elementary (Grade 2-5)	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55			\$0.00
<b>HD Word for Second and Third Grade (or Intervention)</b>								
	SKU	Description						
	HDOL	HD Word Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25			\$0.00
	HDLP	HD Word Lesson Plan Set (Book 1-3)	\$ 329.00	\$ 339.00	\$ 312.55			\$0.00
	PG_HDFSW	HD Word Foundations Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75			\$0.00
	PG_HDESW	HD Word Essentials Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75			\$0.00
	PG_HDLWSW	HD Word Linguistics Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75			\$0.00
	DPG_HDW1YR	HD Word Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00
	HDFSW	HD Word Student Workbook Set, Foundations -Grades 2-5 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00
	HDESW	HD Word Student Workbook Set, Essentials - Grades 6-8 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00
	HDLWSW	HD Word Student Workbook Set, Linguistics - Grades 9-12 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00
	HDKIT	HD Word Student Kit	\$ 70.00	\$ 70.00	\$ 66.50			\$0.00
	HDPOST	HD Word Vowel Posters (13.5" X 17.5")	\$ 25.00	\$ 25.00	\$ 23.75			\$0.00
	VITC_HD	HD Word Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05			\$0.00
	VP_HDWF	HD Word Classroom Set-up with Virtual Components - Foundations (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55			\$0.00
	VP_HDWE	HD Word Classroom Set-up with Virtual Components - Essentials (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55			\$0.00
	VP_HDWL	HD Word Classroom Set-up with Virtual Components - Linguistics (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55			\$0.00
<b>InferCubary Grades 3-12</b>								
		InferCubary student license for SY 2023-2024	\$ 10.00	\$ 10.00	\$ 9.50			\$0.00
		Annual admin fee	\$ 150.00	\$ 150.00	\$ 142.50			\$0.00
		Two, 1 hr, virtual PD sessions	\$ 500.00	\$ 500.00	\$ 475.00			\$0.00
		One, 1 hr, virtual PD sessions	\$ 250.00	\$ 250.00	\$ 237.50			\$0.00
<b>HD Word Plus (Supplement to HD Word)</b>								
Grades 2-12 - HD Word Plus is a supplement used to augment HD Word and provides additional targeted practice. A set of 32 support units that extend the learning for students participating in HD Word instruction.								
	SKU	Description						
	HDPLUSOL	HD Word Plus Online, One 2023-24 School Year Subscription	\$ 59.00	\$ 59.00	\$ 56.05			\$0.00
	HPLUSLP	HD Word Plus Teacher Lesson Plan Set (Book 1-2-3)	\$ 329.00	\$ 339.00	\$ 312.55			\$0.00
HPLUSW	HD Word Plus Student Workbook Set (Book 1-2)	\$ 21.00	\$ 21.00	\$ 19.95			\$0.00	
<b>Phonics Boost</b>								
Grades 3-12 - Boost is an intensive intervention designed for older students who have significant or severe decoding deficits, organized into 80 one hour lessons.								
	SKU	Description						
	BOOSTOL	Phonics Boost Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25			\$0.00
	BOOLP	Phonics Boost Teacher Lesson Plan Book Set	\$ 439.00	\$ 449.00	\$ 417.05			\$0.00
	BOOSW	Phonics Boost Student Workbook Set (1 pre student)	\$ 49.00	\$ 51.00	\$ 46.55			\$0.00
	POST98	Posters for Phonics Boost	\$ 25.00	\$ 25.00	\$ 23.75			\$0.00
BOOST	Phonics Boost Classroom Set-up -12 students in 2 groups of 6	\$ 1,349.00	\$ 1,399.00	\$ 1,281.55			\$0.00	
<b>Professional Development</b>								
	SKU	Description						
	V_PD_1DAY	Virtual Full Day of Professional Development	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00			\$0.00
	V_PD_HALF DAY	Virtual Half Day of Professional Development	\$ 1,000.00	\$ 1,000.00	\$ 950.00			\$0.00
	V_SUPPORT_1DAY	Virtual Support One Day	\$ 1,000.00	\$ 1,000.00	\$ 950.00			\$0.00
	ONEDAY	One-day on-site implementation workshop (up to 50 Teachers) per Trainer	\$ 3,750.00	\$ 3,750.00	\$ 3,562.50			\$0.00
	HALFDAY	Half-day on-site training (up to 50 teachers) per Trainer	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00			\$0.00
	SUPPORT	One-day on-site support per Trainer	\$ 1,250.00	\$ 1,250.00	\$ 1,187.50			\$0.00
VITC_COMBO	Virtual Implementation Training Combo for Admin and Coaches	\$ 79.00	\$ 79.00	\$ 75.05			\$0.00	
TRAVEL	Travel associated with on-site support and professional development	\$ 750.00	\$ 750.00	\$ 712.50			\$0.00	
						Sub-total		\$0.00
						ated Shipping		\$0.00
						Total		\$0.00
						Cash Discount		
						Net Total		\$0.00

All Prices Valid Until July 14th, 2023

Quote #: MIA_New Hampton4/21/2023		Quote Description: This is a 4 year quote		Date: 4/21/2023				
District: New Hampton, Iowa				School: New Hampton Elementary				
Main Contact: Emily Steele		Email: e_steele@new-hampton.k12.ia.us		Phone: 641-394-2134				
Questions? Please contact info@reallygreatreading.com, 866-401-7323.				All Prices Valid Through July 14th, 2023				
 <p><b>Really Great Reading</b> PO Box 46, Cabin John, MD 20818 Phone: 866.401.READ (7323) Fax: 240.465.0478 E-mail: info@ReallyGreatReading.com</p>				Retail Price through 7/14/2023	Retail Price post 7/14/2023	Multi-Year Discounted Price	Multi-Year Discounted Extended Cost Total	Extended Cost without Multi-Year Discount Total
<b>LaunchPad for PreKindergarten (or Early Intervention)</b>								
	SKU	Description						
	LPOL	Launchpad Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	\$270.75	\$297.00	
	LP-DECK	Launchpad Sound and Letter Cards	\$ 25.00	\$ 25.00	\$ 23.75	\$0.00	\$0.00	
	LPTG	Launchpad Lesson Plans Teacher Guide Set (includes LP-Deck Cards)	\$ 329.00	\$ 339.00	\$ 312.55	\$0.00	\$0.00	
	VITC_LP	Launchpad Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05	\$0.00	\$0.00	
	LP	Launchpad for Pre-K Classroom Setup	\$ 459.00	\$ 459.00	\$ 436.05	\$436.05	\$459.00	
<b>Countdown for Kindergarten (or Early Intervention)</b>								
	SKU	Description						
	CDOL	Countdown Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	\$812.25	\$891.00	
	PG_CDSW	Countdown Workbook & Reading Playground Bundle (1 per student)	\$ 21.00	\$ 24.00	\$ 19.95	\$3,990.00	\$4,785.00	
	DPG_CD1YR	Countdown Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
	CDSW	Countdown Student Workbook (1 per student)	\$ 11.00	\$ 12.00	\$ 10.45	\$0.00	\$0.00	
	CDKIT	Countdown Student Kit	\$ 50.00	\$ 50.00	\$ 47.50	\$142.50	\$150.00	
	K-ANCHOR	Kindergarten Anchor Chart Poster Set	\$ 15.00	\$ 15.00	\$ 14.25	\$0.00	\$0.00	
	CDLP	Countdown Lesson Plan Teacher Guide Set	\$ 249.00	\$ 255.00	\$ 236.55	\$0.00	\$0.00	
	VITC_CD	Countdown Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05	\$0.00	\$0.00	
	VP_CD	Countdown Classroom Set-up with virtual components (20 students)	\$ 999.00	\$ 999.00	\$ 949.05	\$2,847.15	\$2,997.00	
<b>Blast Foundations for First Grade (or Early Intervention)</b>								
	SKU	Description						
	BLASTOL	Blast Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	\$812.25	\$891.00	
	BLAST1LP	Blast Foundations Teacher's Guide Set (Book 1 and Book 2)	\$ 249.00	\$ 255.00	\$ 236.55	\$0.00	\$0.00	
	PG_BLASTPRSW	Blast Primary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75	\$4,631.25	\$5,460.00	
	PG_BLASTELSW	Blast Elementary Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75	\$0.00	\$0.00	
	DPG_BLAST1YR	Blast Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
	BLAST1PRSW	Blast Primary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
	BLAST1ELSW	Blast Elementary Student Workbook Set (Book 1 & 2)	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
	BLASTKIT-C	Blast Student Kit	\$ 60.00	\$ 60.00	\$ 57.00	\$0.00	\$0.00	
	1_ANCHOR	1st Grade Anchor Chart Poster Set	\$ 35.00	\$ 35.00	\$ 33.25	\$0.00	\$0.00	
	VITC_BLAST	Blast Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05	\$0.00	\$0.00	
	VP_BLASTPR	Blast Classroom Set-up with virtual components - Primary (Grade 1)	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55	\$3,559.65	\$3,747.00	
	VP_BLASTEL	Blast Classroom Set-up with virtual components - Elementary (Grade 2-5)	\$ 1,249.00	\$ 1,249.00	\$ 1,186.55	\$0.00	\$0.00	
<b>HD Word for Second and Third Grade (or Intervention)</b>								
	SKU	Description						
	HDOL	HD Word Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	\$812.25	\$891.00	
	HDLP	HD Word Lesson Plan Set (Book 1-3)	\$ 329.00	\$ 339.00	\$ 312.55	\$0.00	\$0.00	
	PG_HDFSW	HD Word Foundations Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75	\$4,631.25	\$5,460.00	
	PG_HDESW	HD Word Essentials Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75	\$0.00	\$0.00	
	PG_HDLWS	HD Word Linguistics Student Workbook & Reading Playground Bundle	\$ 25.00	\$ 28.00	\$ 23.75	\$0.00	\$0.00	
	DPG_HDW1YR	HD Word Reading Playground School Year Subscriptions	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
	HDFSW	HD Word Student Workbook Set, Foundations -Grades 2-5 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
	HDESW	HD Word Student Workbook Set, Essentials - Grades 6-8 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
	HDLWS	HD Word Student Workbook Set, Linguistics - Grades 9-12 (Book 1 & 2) 1 per student	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
	HDKIT	HD Word Student Kit	\$ 70.00	\$ 70.00	\$ 66.50	\$0.00	\$0.00	
	HDPOST	HD Word Vowel Posters (13.5" X 17.5")	\$ 25.00	\$ 25.00	\$ 23.75	\$0.00	\$0.00	
	VITC_HD	HD Word Virtual Implementation Training	\$ 79.00	\$ 79.00	\$ 75.05	\$0.00	\$0.00	
	VP_HDWF	HD Word Classroom Set-up with Virtual Components - Foundations (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55	\$5,506.20	\$5,796.00	
	VP_HDWE	HD Word Classroom Set-up with Virtual Components - Essentials (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55	\$0.00	\$0.00	
	VP_HDWL	HD Word Classroom Set-up with Virtual Components - Linguistics (20 students)	\$ 1,449.00	\$ 1,449.00	\$ 1,376.55	\$0.00	\$0.00	
<b>InferCubary Grades 3-12</b>								
		InferCubary student license for SY 2023-2024	\$ 10.00	\$ 10.00	\$ 9.50	\$0.00	\$0.00	
		Annual admin fee	\$ 150.00	\$ 150.00	\$ 142.50	\$0.00	\$0.00	
		Two, 1 hr, virtual PD sessions	\$ 500.00	\$ 500.00	\$ 475.00	\$0.00	\$0.00	
		One, 1 hr, virtual PD sessions	\$ 250.00	\$ 250.00	\$ 237.50	\$0.00	\$0.00	
<b>HD Word Plus (Supplement to HD Word)</b>								
	Grades 2-12 - HD Word Plus is a supplement used to augment HD Word and provides additional targeted practices. A set of 32 support units that extend the learning for students participating in HD Word instruction.							
	SKU	Description						
	HDPLUSOL	HD Word Plus Online, One 2023-24 School Year Subscription	\$ 59.00	\$ 59.00	\$ 56.05	\$0.00	\$0.00	
	HPLUSLP	HD Word Plus Teacher Lesson Plan Set (Book 1-2-3)	\$ 329.00	\$ 339.00	\$ 312.55	\$0.00	\$0.00	
	HPLUSWS	HD Word Plus Student Workbook Set (Book 1-2)	\$ 21.00	\$ 21.00	\$ 19.95	\$0.00	\$0.00	
<b>Phonics Boost</b>								
	Grades 3-12 - Boost is an intensive intervention designed for older students who have significant or severe decoding deficits, organized into 80 one hour lessons.							
	SKU	Description						
	BOOSTOL	Phonics Boost Online One 2023-24 School Year Subscription (1 per teacher)	\$ 95.00	\$ 99.00	\$ 90.25	\$0.00	\$0.00	
	BOOLP	Phonics Boost Teacher Lesson Plan Book Set	\$ 439.00	\$ 449.00	\$ 417.05	\$0.00	\$0.00	
	BOOSW	Phonics Boost Student Workbook Set (1 pre student)	\$ 49.00	\$ 51.00	\$ 46.55	\$0.00	\$0.00	
	POST98	Posters for Phonics Boost	\$ 25.00	\$ 25.00	\$ 23.75	\$0.00	\$0.00	
	BOOST	Phonics Boost Classroom Set-up -12 students in 2 groups of 6	\$ 1,349.00	\$ 1,399.00	\$ 1,281.55	\$0.00	\$0.00	
<b>Professional Development</b>								
	SKU	Description						
	V_PD_1DAY	Virtual Full Day of Professional Development	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00	\$0.00	\$0.00	
	V_PD_HALF DAY	Virtual Half Day of Professional Development	\$ 1,000.00	\$ 1,000.00	\$ 950.00	\$0.00	\$0.00	
	V_SUPPORT_1DAY	Virtual Support One Day	\$ 1,000.00	\$ 1,000.00	\$ 950.00	\$0.00	\$0.00	
	ONEDAY	One-day on-site implementation workshop (up to 50 Teachers) per Trainer	\$ 3,750.00	\$ 3,750.00	\$ 3,562.50	\$0.00	\$0.00	
	HALFDAY	Half-day on-site training (up to 50 teachers) per Trainer	\$ 2,000.00	\$ 2,000.00	\$ 1,900.00	\$0.00	\$0.00	
	SUPPORT	One-day on-site support per Trainer	\$ 1,250.00	\$ 1,250.00	\$ 1,187.50	\$0.00	\$0.00	
	VITC_COMBO	Virtual Implementation Training Combo for Admin and Coaches	\$ 79.00	\$ 79.00	\$ 75.05	\$0.00	\$0.00	
	TRAVEL	Travel associated with on-site support and professional development	\$ 750.00	\$ 750.00	\$ 712.50	\$0.00	\$0.00	
						<b>Sub-total</b>	\$28,451.55	\$31,824.00
						<b>Estimated Shipping</b>	\$2,059.52	\$2,885.40
						<b>Total</b>	\$30,511.07	\$34,709.40
						<b>Cash Discount</b>	(\$305.11)	\$0.00
						<b>Net Total</b>	\$30,205.96	\$34,709.40



**Really Great Reading**  
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E-mail: info@ReallyGreatReading.com

#### **Quote Terms & Conditions**

##### **Period Covered**

Quote is for (5) school years. School years 23-24, 24-25, 25-26, 26-27, 27-28.

##### **Discount Policies**

Multi-year discount is for committed multi-year purchase of 5 years.

Price lock is available for annual quantity quoted +10% / -20%.

- Any additional quantity up to 10% over the original purchase order quantity will require a separate purchase order at the same unit price as the original purchase order.
- Quantities exceeding 10% of the original purchase order quantity will be separately quoted.

##### **Payment Policies**

Prepaid cash discount 1%, Net 30 provided for the prepayment of the multi-year order in year 1.

If applicable, estimated sales tax to be determined at the time of invoice.

##### **Shipping Policies**

Licenses & student workbooks will be distributed annually upon receipt of written confirmation of quantities along with the original purchase order number.

Shipping and handling is shown at 8%.

- Shipping and handling will be charged 8% for shipments made direct to schools
- Shipping and handling will be charged 6% for shipments made to a single location/district warehouse