

March 7, 2025

## **New Hampton Community School District**

710 West Main Street  
New Hampton, IA 50659  
641-394-2134  
J\_cantu@new-hampton.k12.ia.us

Dear Jeremy Cantu,

Many thanks for the opportunity to provide you with this **net2phone cloud installation** proposal. American Business Phones has been a leader in the telecommunications industry in Iowa since 1982, serving businesses state-wide.

At American Business Phones service is more than just a promise. We provide:

1. **State-of-the-Art *Cloud* Telecommunications Systems.**
2. **Trained and certified installation and service professionals to install and maintain your telephone system.**
3. **Best warranty in the industry with “TOTAL UC 24/7 SUPPORT”.**
4. **Convenient financing options to lease or own.**

I am recommending the net2phone Telephone System for your company. Net2phone designs and manufactures innovative business telephone systems for workplaces like yours. These exceptional systems are easy to use and packed with advanced capabilities to enhance your competitive edge!

I have carefully prepared this system proposal for your evaluation.

Sincerely,

Ross Atwood  
Ross@callABP.com



net2phone

## Included Equipment:

### Yealink T46U (Qty.11) \$2,031.48

- 4.3" 480 x 272-pixel color display with backlight
- Dual USB ports
- Dual firmware images
- Dual-port Gigabit Ethernet
- PoE support
- USB headset and EHS support
- Wi-Fi via WF40/WF50
- Bluetooth via BT40/BT41/BT52
- Supports color-screen expansion modules
- Stand with two adjustable angles



### Yealink T33P (Qty.128) \$12,856.32

- 2.4" 320 x 240-pixel color display with backlight
- Two-port 10/100M Ethernet Switch
- PoE support
- Support EHS Wireless Headset
- Support YDMP/YMCS
- Stand with 2 adjustable angles



### EXP43 Side Car (Qty.12) \$1,710.72

- Add 3 pages of 20 keys for each side car to your T46U



### EHS40 Headset EHS Cable (Qty.2) \$162.00

- Connects your existing Plantronics headset to a Yealink T46U phone



### WMB-T33G-WB Wall Mount Bracket (Qty.85) \$864.45

### Installation: \$14,021.00



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**Optional Equipment : None**

(Not included in base scope total)

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**American Business Phones Support Services:**

- 1 Year Coverage on labor (see attached "TOTAL UC 24/7 Support")
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## **SCOPE OF WORK:**

American Business Phones (ABP) will program and install the following to New Hampton Community School District (hereafter, Customer):

(11) T46U IP Phones, (12) Side Cars, 10 will be for the secretary phones at the high school (2 each for 5 phones) and 2 will be for the secretary phones at the elementary (1 each for 2 phones), (128) T33G IP Phones, (85) Wall Mount Brackets, (2) HT813 to connect the existing paging system and one elevator at each building, (2) HT801 to connect additional elevator at each building. Phones will be powered by customer provided PoE switches. A working ethernet connection is required at each phone location.

One Administrator Training session is included in this proposal.

Any Work performed outside the scope of work will be billed at \$115.00 per hour plus any material.

ABP will provide (1) hour of support to the IT vendor to assist with setup of the firewall and network to get them ready to support the use of net2phone Hosted Phone Service. ABP will provide all necessary documentation to the IT Vendor regarding the networking requirements. ABP is not responsible for the programming, operation, functionality or providing of the Internet service, WAN, LAN, Firewall, Switch gear, FQDN, SSL Certificate, IP addresses or any other networking related item, these are the responsibility of the Customer / IT Vendor. All time working with the IT Vendor after the first hour will be billed at \$115.00 per hour.

**This Scope of Work and offer is subject to the ABP TERMS & CONDITIONS hereto.**

## Monthly Reoccurring Fee from net2phone:

Service Quote



net2phone.com 866-978-8260

Quote #456511433530  
 Prepared on: Feb 11, 2025  
 Expires on: Mar 13, 2025

*Prepared For:*  
 New Hampton Community  
 Schools  
 710 West Main Street  
 New Hampton, IA 50659

*Shipping To:*  
 New Hampton Community  
 Schools  
 710 West Main Street  
 New Hampton, IA 50659

### One Time Charges

Estimated Shipping and Handling Charges	\$49.47
<b>*Total One Time Charges</b>	<b>\$49.47</b>

### Recurring Charges

No	SKU	Description	QTY	Unit Price	Extended Price
1	MR-LINE-FAX-VIRTUAL-FAX	net2phone Office™ Dedicated Virtual Fax Line	2	\$9.99	\$19.98
2	MR-CP-UNL	Call Path Channel: adds capacity for one (1) simultaneous call on the SIP trunk.	25	\$19.99	\$499.75
3	MR-N1-CPSEAT-UNL	net2Phone Unite™ Essentials Call Path Seat: allows one (1) endpoint to communicate to the SIP trunk.	139	\$5.00	\$695.00
4	HT802-R	HandyTone 802 (HT802) Analog Telephone Adaptor (HT802) Rental	2	\$1.75	\$3.50
5	HT813-R	HandyTone 813 (HT813) Analog Telephone 2 port Adapter with FXS and FXO ports Rental	2	\$2.75	\$5.50
6	MR-PAGE-RING	Additional Page and Ringer Extensions	2	\$5.00	\$10.00
<b>*Total Monthly Recurring Charges</b>					<b>\$1,233.73</b>

\*Totals shown do not include all applicable fees or taxes.  
 \*All initial orders for less than five Hosted PBX seats or SIP Trunks are not authorized for discounting. If You initially order less than five Hosted PBX seats or SIP Trunks and subsequently add seats or SIP Trunks so that the total number of seats/SIP Trunks is greater than five, the rates set forth in initial order will not be eligible for re-pricing.  
 \*The list of per minute usage charges (billed in one minute increments) and SMS charges (billed per message) can be found at <https://rates.net2phone.com/rates/essentials.csv>  
 This quote is subject to the terms and conditions found at <https://www.net2phone.com/terms-of-service>

This quote is also subject to a 36 month commitment.

To accept this quote please click the button below, or enter the complete url below in your browser:  
<https://partner.net2phoneoffice.com/api/presign/h6d1-c593?langCode=en>

I ACCEPT THIS QUOTE



**One-Time Installation Fee From ABP: \$31,910.21**

All Prices quoted are valid for 30 days from the date stated on the quotation.

*TAXES – Applicable taxes shall be added to the purchase price unless the customer has supplied a tax exemption certificate acceptable to the proper taxing authorities.*

Your total includes a 5% discount for using ACH or Check. If you prefer not using ACH or Check, please add 5%.

**X**

\_\_\_\_\_  
Authorized Signature for Customer

\_\_\_\_\_  
Date

**X**

\_\_\_\_\_  
Print Name for Customer

RJA Checked

**X**

\_\_\_\_\_  
ABP Manager Approval

\_\_\_\_\_  
Date



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## TERMS & CONDITIONS:

**SCOPE OF WORK** – Anything outside the “Scope of Work” section of this proposal is not included.

**BUDGETARY** – This proposal has been quoted with the best information we had at the time for New Hampton Community School District (hereafter, Customer, or You or Your) by American Business Phones (hereafter, American Business Phones or ABP). Parts and labor charges may change due to additional requests, unknown requirements, or added features or programming not known beforehand.

**THIRD PARTY AND OTHER CONSIDERATIONS** - ABP makes no representations or warranties regarding third party equipment and services as to operation, functionality, compatibility, availability or interconnectability regardless of previous operation, functionality, compatibility, availability or interconnectability. “Third Party Equipment and Services” means equipment, products, applications, services, software, networks, systems, directories, websites, databases, or information which ABP did not sell, service, or install. ABP will not be responsible or liable, directly, or indirectly, for any actual or alleged damage or loss caused by or in connection with use of or reliance on any Third-Party equipment and services. A third-party vendor may be needed in order for ABP equipment to properly interface with third party equipment or services. ABP is not responsible for any charges that may occur from any third-party vendor. ABP may charge additional fees when requested to interface with third party equipment or services or troubleshoot third party issues whether or not the issue is resolved.

**TRAINING** – Training will be in the form of user handouts and online videos. American Business Phones will provide (1) session of in-person end-user training prior to or immediately following the installation and or cutover of the newly installed equipment if it is requested in advance. Additional in-person end-user training sessions are only available by scheduling with our service department following the installation. Administration training is not provided for free unless stated in the “Scope of Work.” Administrative training may be available for free from the manufacturer. If this training is requested, ABP will provide the links to the manufacturer training that is available. Administrative training is available for a fee.

**CUSTOMER OBLIGATIONS** – American Business Phones requires that one person represent the customer’s organization. This one person, known as the site contact, will be responsible for the organization and communication of the installation with ABP, other vendors, and members of their own organization. The site contact is responsible for gathering all necessary information required by ABP. ABP will not collaborate with any person other than the site contact. The site contact must be on-site and available at all times while ABP is performing the work stated in the “Scope of Work.” ABP needs several documents to be filled out with programming information, this documentation is the responsibility of the Customers’ Site Contact to provide.

**SYSTEM REQUIREMENTS** – Well-lit room with 120vac 20amp grounded power receptacles, climate-controlled with temperature not less than 32F nor greater than 104F, humidity below the point of condensation, free of obstructions within 3 feet every direction of the equipment, sufficient internet connection and bandwidth, and remote access authorization.



**WARRANTY DISCLAIMER** – The warranty does not include lightning, water, fire, abuse, or the like, or other acts of God not the fault of the equipment and is void if equipment is serviced by a third party not authorized by American Business Phones.

**CABLING AND NETWORK PORTS** – This proposal does not include installation of any jacks or cabling, including but not limited to, feed cables, station cables, network cables, patch cables, fax cables, Fiber Cables, HDMI cables, network jacks, telephone jacks, DSL jacks, backboards, network racks, or shelves unless stated in the “Scope of Work”. This proposal assumes that all equipment to be installed will connect to existing: ethernet jacks, cables, PoE ports, network ports and telephone lines that are already in place, live and working, unless otherwise stated in the “Scope of Work.” Installation by ABP of any of the items in this section will be a billable addition unless stated in the “Scope of Work.”

**NETWORK CAPACITY** – This proposal assumes sufficient port capacity on the customer’s network (if applicable).

**PROGRAMMING** – Additions or changes to initial programming will result in additional charges.

**OBLIGATION** – American Business Phones (ABP) shall be temporarily relieved of its obligation in the event of circumstances beyond ABP’s control such as but not limited to, labor disturbances, natural disaster, pandemic or endemic occurrences, weather, unavailability of parts, problems due to software changes made by software manufacturers, lack of telephone company facilities, inability of the Telecommunications and Internet Service Providers to provide services such as telephone service, Internet service, SIP service, etc.

**LINES, CIRCUITS & INTERNET SERVICES** – The performance of ABP ‘s systems depend upon services provided by third parties such as phone companies, long distance companies, internet service providers, cloud hosting providers and many others. Though ABP may recommend any of these services and may even place the order for a third-party service, the operation and reliability of these services are beyond ABP’s control. ABP cannot and does not guarantee the performance of third-party services which may include WAN (Wide Area Network) Services, SIP (Session Initiation Protocol), VOIP (Voice Over Internet Protocol), DSL (Digital Subscriber Line), Quicklert, Cable, Satellite, and a host of others. Also, customers must keep in mind that poor voice quality may be due to a poor connection at the other side of your communication link and not your side.

**MANUFACTURER SOFTWARE REVISIONS AND UPGRADES** – ABP cannot and does not guarantee that any changes, upgrades, or revisions of any software or firmware will not affect functionality with proposed systems or system features. This includes printed information in sales and advertising brochures which may have been printed prior to software being revised.

**DISCLAIMER OF WARRANTIES.** ABP does not make any warranties in respect to the equipment either expressed or implied, except as provided in this Agreement. ABP shall in no event be liable for any special, incidental, or consequential damages for loss, including but not limited to lost profits, damages or expense directly or indirectly arising from customer’s inability to use the Equipment either separately, or in combination with any other machinery or from any other cause. Repairs necessitated by any of the above expected causes shall be made by ABP, and the reasonable charge for the parts and labor of these various services invoiced to Customer. ABP shall not be responsible for any damage that occurs to equipment, attachments, or other devices not furnished by Lessor that are used in conjunction with the installation and Equipment.



**EMERGENCY 911 SERVICE** – You are advised that the E911 service from your **IP Phone:** may not function with the loss of electrical power, including the loss of power to telephone equipment or other equipment necessary to route E911 calls to the appropriate emergency call center; will not function if the broadband/internet connection is not operational; will not function at a remote location or may transmit incorrect physical location information for the caller if internal users are allowed to use their IP-based phones remotely; may not transmit the correct physical address for the E911 call due to incorrect information provided by you, use of a non-native telephone number or delays in loading or updating automatic number identification and location information into the E911 databases; may not be capable of being received and/or processed by an emergency call center due to the center's technical limitations; and may be affected by other factors or force majeure events, such as the quality of the broadband connection and network congestion.

**LIMITATION OF LIABILITY.**

- a. Risk of Loss. ABP shall not be responsible for loss or damage to property, material, or equipment belonging to You, your agents, employees, suppliers, or anyone directly or indirectly employed by You while said material property, or equipment is in Your care, custody, control, or physical control. You are encouraged to obtain appropriate equipment, material, or installation floater insurance against such risk of loss. You and Your insurers waive all rights of subrogation against ABP for such losses.
- b. Third Party Services. The performance of ABP's systems depend upon services provided by third parties including, but not limited to, phone companies, long distance companies, internet service providers and other service providers. Though ABP may recommend any of these services and may even place an order for a third-party service, the operation and reliability of these services are beyond ABP's control. ABP cannot and does not guarantee the performance of third-party services which may include, but not be limited to WAN (Wide Area Network) Services, SIP (Session Initiation Protocol), VOIP (Voice over Internet Protocol), DSL (Digital Subscriber Line), Cable, Satellite, Quicklert, and a host of others. You hereby release, indemnify, and otherwise hold harmless ABP from any and all claims of damages, costs, expenses, charges, or other losses as a result of the failure of said third party services.
- c. IP Security and Hacking. ABP shall not be liable for service issues, lost data, damaged software or hardware, incidental damages, or loss of business due to lack of proper system security or hacking (theft or damage to software from a remote location) of Your network and/or voicemail or communication server. You assume sole responsibility for maintaining security protocols, firewalls, anti-virus, anti-adware software and any other defensive measures necessary for protection of software and hardware.
- d. Under no circumstances (except as required by law) is ABP, its subcontractors or program developers, liable for third-party claims against You, even if informed of their possibility, for loss of, or damage to, network or for special, incidental, or indirect charges, economic consequential damages, lost profits, business, revenue, goodwill or anticipated savings.

**GOVERNING LAW.** This Agreement shall be governed and construed in accordance with the State of Iowa. Customer consents to personal jurisdiction and exclusive venue in the state and federal courts of Polk County, Iowa, and waive any objections thereto including *forum non conveniens*.



**PAYMENT TERMS** – A 40% down payment is due when ABP’s proposed Scope of Work is accepted and authorized by the Customer. The balance will be due upon completion of the installation. In the event installation occurs over a several week period, ABP may require periodic payments.

**ATTORNEY’S FEES** – Customer shall pay all of ABP’s costs in the collection of any amount due hereunder, in the recovery of any property pursuant hereto, or in the enforcement of its right against the Customer, including reasonable attorney’s fees, whether or not suit be brought.

**TERMS** – The terms on this document constitute the entire agreement between ABP and Customer for the Scope of Work. No other representation, statements, or warranties not contained herein shall be relied upon by the Customer unless made by mutually agreed upon written amendment to this agreement. This is a binding contract, not subject to cancellation.

**I Acknowledge That I Have Read And Understand The Terms And Conditions As Detailed Above:**

**X**

\_\_\_\_\_  
**Authorized Signature for Customer**

\_\_\_\_\_  
**Date**

**X**

\_\_\_\_\_  
**Print Name for Customer**