



Proposal

Design & Integration

New Hampton Community School District

A Technology Proposal created for: Integration: Engineering

Account Executive: Alexandra Dirx

Systems Engineer: Andy Lister

Opportunity Number: 53378

Revision: N/A

bluumTM

Scope of Work



Site Address:

710 W.Main St. New Hampton, IA 50659

A - Quote

New Hampton Gymnasium Sound System:

This proposal includes replacing the existing speaker and amplification system. Project details described below.

Audio Solution:

Loudspeakers:

The existing single speaker audio system shall be removed and handed over to the client. 20 new ceiling mounted, pendant style loudspeakers shall be installed throughout the gym. The speakers shall be distributed in such a way as to provide even coverage of the area. The speakers will be installed to the existing structure.

Audio Sources:

Two new audio input wall plates shall be installed on the gym walls. Each wall plate shall have an XLR microphone input and 3.5mm auxiliary line level input. In addition to these two wall plates, three existing wireless microphone receivers shall be reconnected to the new system.

System Control:

A new wall mounted touch panel controller shall be installed on the gym wall which shall provide the necessary controls for the new audio system. Controls include: System on/off, volume up/down/mute, and microphone gain adjustment. This controller shall also have a protective cover installed.

System Core and Infrastructure Solution:

All new mixing and amplification equipment shall be installed in the existing equipment rack. Any unused equipment shall be removed and handed over to the client. All cabling shall be installed through existing pathways. Please note: All conduit along the gym walls and cable pathways between all locations shall be the responsibility of the district.

Client Responsibilities

The following responsibilities and items requested below are a requirement as per the project scope to be completed by the Client. If any of the below items cannot be completed prior to the dates coordinated with Bluum project management staff additional charges may apply.

This proposal assumes all owner furnished equipment is operational and without issues. If issues are discovered to exist with owner furnished equipment, Bluum reserves the right to charge for lost installation time and will provide a solution to fix the issue which may result in a change order.

- Client will provide a two-man drivable scissor lift for installation.
- Podium color to be confirmed by client with Bluum project management before ordering.
- Acquire necessary credentials and licensing for conferencing platforms.
- Configure and provide all owner-furnished equipment.
- Provide a minimum of a Duplex electrical receptacle mounted at the display location.
- Provide and configure all required network connections.
- Verifying configuration of the network connection prior to Bluum installation date.
- Verify equipment placement with Bluum Project Management.
- Verify cable and conduit pathway is accessible w/ Bluum Project management prior to installation date.
- Provide a clear, clean, and accessible room for the installation.

- Un-interrupted access to the rooms during installation.
- Coordination of parking and building access.

Customer Expectations:

If multiple rooms were quoted, installation pricing for this proposal assumes that all quotes will be signed off on and installed at the same time. If one or more of the quotes in this proposal are not approved, existing quotes will need to be revised to reflect those changes and additional charges may apply.

Equipment locations such as closets, or cabinetry may require additional venting, or in some cases, dedicated cooling units to keep equipment operating at standard temperatures.

Bluum will not be responsible for the condition and functionality of any existing OFE (Owner Furnished Equipment) during the installation process. This includes transitioning product from the process of de-installation to re-installation. Should existing equipment fail or be found to not work properly with our system design, the customer will have the option of sourcing a Bluum approved replacement part or Bluum will offer a billable replacement alternative. If OFE malfunction causes delays in the installation timeframe, additional billable labor charges may apply.

The undersigned authorizes Bluum to proceed in accordance with the proposal including options elected & agrees as a representative of the client to be responsible for payment. By signing the below, the client has read, understands & agrees to the scope of services, client responsibilities, terms & conditions & privacy policy.

Clients Name & Email Address (Please Print): _____

Authorized Signature: _____ **Date:** _____



Quote

Bluum of Minnesota
 1771 Energy Park Drive
 Suite 100
 St. Paul MN 55108
 800-933-7337 | 612-331-5500
 www.bluum.com

#343544

09/24/2024

Bill To
 102935 New Hampton Community School District
 710 W MAIN ST
 NEW HAMPTON IA 50659

Ship To
 Jeremiah Cantu
 New Hampton Community Schools
 710 W Main Street
 Elementary School Office
 New Hampton IA 50659-1104

Memo:

Expires	Sales Rep	Contract	Terms
12/23/2024	700 Alexandra Dirx		Net 30

Qty	Item	MFG	Price	Ext. Price
1	Audio Solution NCDI2000 Cdi2000 Crown Amplifier Two-channel, 800W @ 4Ω, 70V/100V/140V Power Amplifier	Crown	\$1,180.41	\$1,180.41
20	C67P/T-WH Extended-Bass Full-Range Pendant Speaker with RBI. 6-1/2" (165 mm) LF - WHITE	JBL	\$308.91	\$6,178.20
1	CORE 110f-v2 Unified Core with 24 local audio I/O channels, 128x128 total network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual LAN ports, POTS and VoIP telephony, no GPIO, 16 next-generation AEC processors, 1RU.	QSC	\$3,080.49	\$3,080.49
1	SLMST-110-P Q-SYS Core 110 license for Microsoft Teams Room software features, enables both Q-SYS Scripting and UCI Deployment, Perpetual	QSC	\$512.20	\$512.20
2	D-J3M Mic/Line Input Assembly - XLR, Mini-jack, Terminal block Control Solution	RDL	\$71.71	\$143.42
1	GSM4212P-100NAS Netgear AV Line M4250-10G2F-PoE+ 8x1G PoE+ 125W 2x1G and 2xSFP Managed Switch (GSM4212P)	Netgear	\$715.00	\$715.00
1	TSC-70-G3 Q-SYS 7" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only	QSC	\$1,393.90	\$1,393.90
1	System Core and Infrastructure Solution System Core and Infrastructure Solution - Includes Cables, Connectors and Hardware		\$2,852.72	\$2,852.72
1	Services - Integration Integration and Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. Including Standard 90 day Installation Warranty https://www.bluum.com/standard-service-warranty		\$15,031.00	\$15,031.00





Quote

Bluum of Minnesota
1771 Energy Park Drive
Suite 100
St. Paul MN 55108
800-933-7337 | 612-331-5500
www.bluum.com

#343544

09/24/2024

Qty	Item	MFG	Price	Ext. Price
1	Programming and Configuration Programming and Configuration Completed in the Field or In House - Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Bluum. Changes requested after this time will be billable at standard hourly rates.		\$2,122.90	\$2,122.90
8	BLUUMLIFT-26FT-1DAY Electric lift, includes pick up and drop off if within 30 miles of a United Rental Center.		\$734.00	\$5,872.00

****Bluum provides professional development from former educators who are committed to providing world class instructional training. With the purchase of educational technology, we recommend including PD to ensure effective adoption. Ask about our getting started package, 3-hour remote and 6-hour onsite training.**

Subtotal	\$39,082.24
Tax Total	\$0.00
Shipping Cost	\$912.90
Total	\$39,995.14

Thank you,

Alexandra Dirx

E: alexandra.dirx@bluum.com

bluum.com

To accept this quotation, sign here : _____

Printed Name/Title/Date : _____

Shipping and Billing Address listed on quote are accurate : []Yes []No

This document is subject to the terms and conditions found here: www.bluum.com/terms-conditions. For quotes over \$25,000 a Purchase Order is required, please reference this quote number on your PO. If purchasing via credit card a 2.5% surcharge fee will apply. For questions please contact your Bluum Account Representative.

Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Returns require an authorization number and must be made within 30 days. A minimum 25% restocking fee may apply with the exception of out of box failures and replacements under warranty.



Proposal Summary



*Check the quotes
intended for purchase.*

<u>Quote A</u>	-	\$ 39,995.14
Project Total	:	\$ 39,995.14

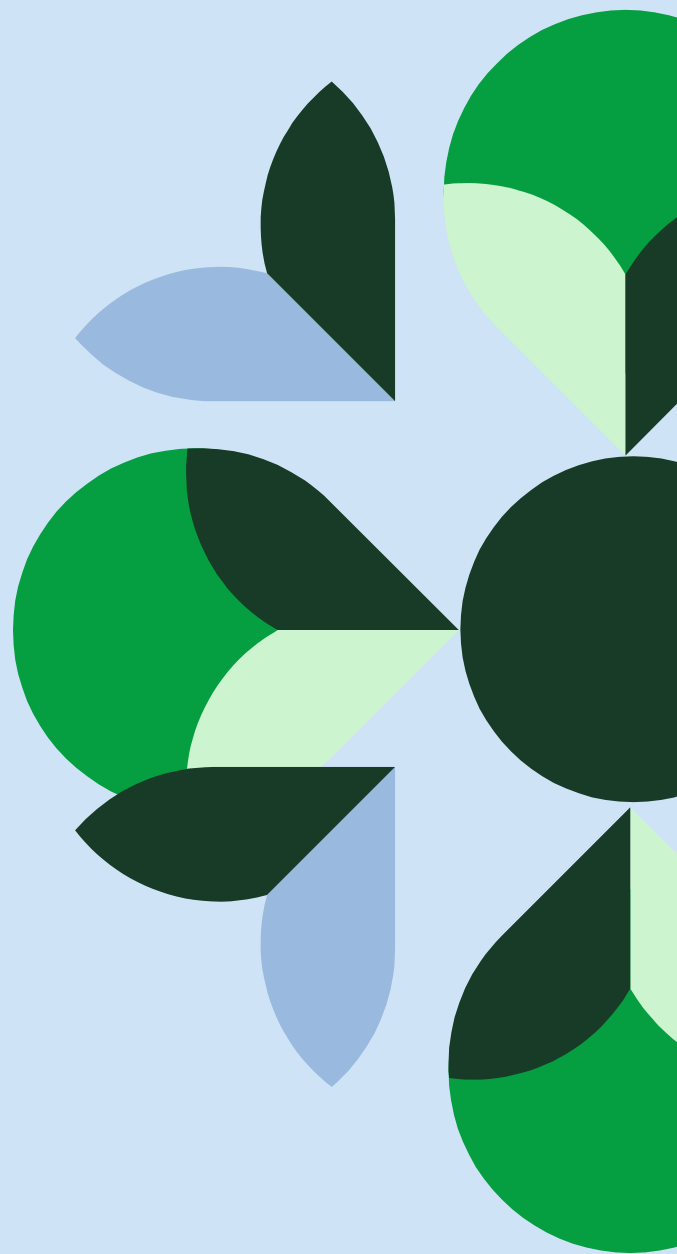


Cultivate Possibility

With the hyper-accelerated transition to technology-enabled learning, schools are seeking deeper partnerships with solutions providers that can deliver more than just product.

Bluum knows that transformative technologies in the right hands can help foster active learning and collaboration. Our solutions are designed to empower educators, not replace them. We make it easier for them to create individualized lesson plans and learning experiences that foster a sense of inclusivity and boost the learning capabilities of all students, regardless of age or ability.

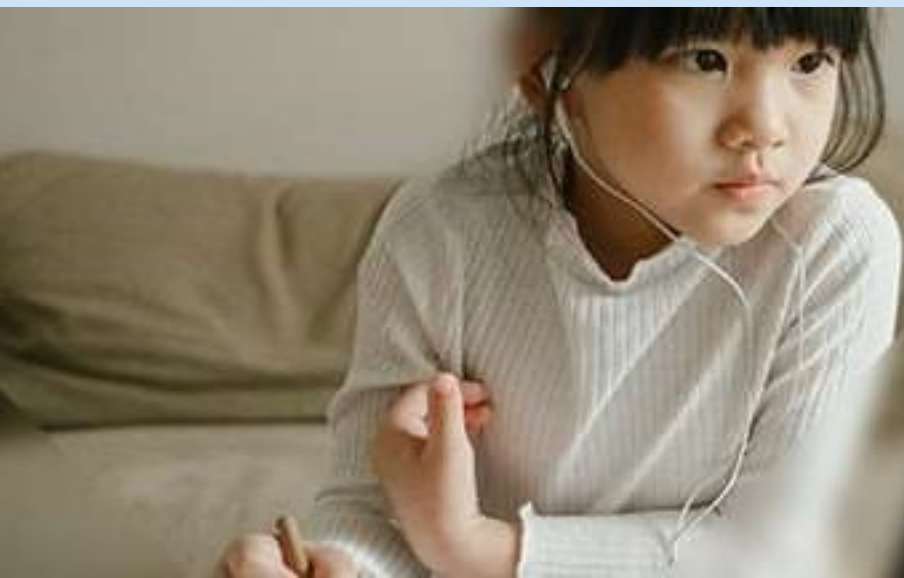
The act of 'blooming' signals a moment of transformation when the right people, knowledge and resources come together to create something greater than the sum of its parts. We help districts and schools like yours cultivate possibility, so you can bloom where you are planted.



Our Mission

To improve learning and make it more accessible.

bluum.com



Over 40 years of experience in the education sector has taught us that the right technology can broaden student access to learning and ease the burden on educators and students by creating effective learning environments in any setting.



You sow the ground for lifelong learning. Bluum helps you cultivate it.

Planning and Consultation

From consultation to design to integration, Bluum is with you at every step of the technology planning process. Why? It not only helps us design, build and support the solutions you need, but ensures they deliver results.

Integration and Installation

Our national network of experienced integrators and installers provide professional and reliable services, including complimentary site visits and system evaluations. From installing a single product to delivering a large-scale integration, our certified technicians design, build, integrate, test, install and calibrate solutions, then provide full-spectrum technical support that keeps everything running smoothly.

Professional Development

Understanding technology and how to use it enables teachers to improve their instruction methods and personalize learning. Many of our professional development team members are former educators who understand the real challenges of teaching with classroom technology. They've assisted more than 8000 teachers, 3,500 schools and received a 9.2 out of 10 average training satisfaction score.

Technical Support

Bluum's support team is your first line of defense in resolving your technical issues, no matter how complex. Our industry-certified technicians provide on-demand, priority support via phone, chat and email to troubleshoot and resolve technology challenges.

Value Add Services

Bluum offers a complete suite of education-specific services including design, pre-deployment white glove support, warranty and damage protection, flexible and scalable financial programs, grant writing, IT asset disposition (ITAD), product lifecycle management, and post-deployment sales and technical support.

Single Solutions Provider

Bluum provides more brands, improved buying power, better support infrastructure, expanded services and better pricing to help maximize technology investments and improve purchasing efficiencies.

Our portfolio of products, solutions, and services is hand-picked to ensure that you and your students grow and flourish. Educators love how well our technology solutions complement their curriculum, and students are more engaged than ever.

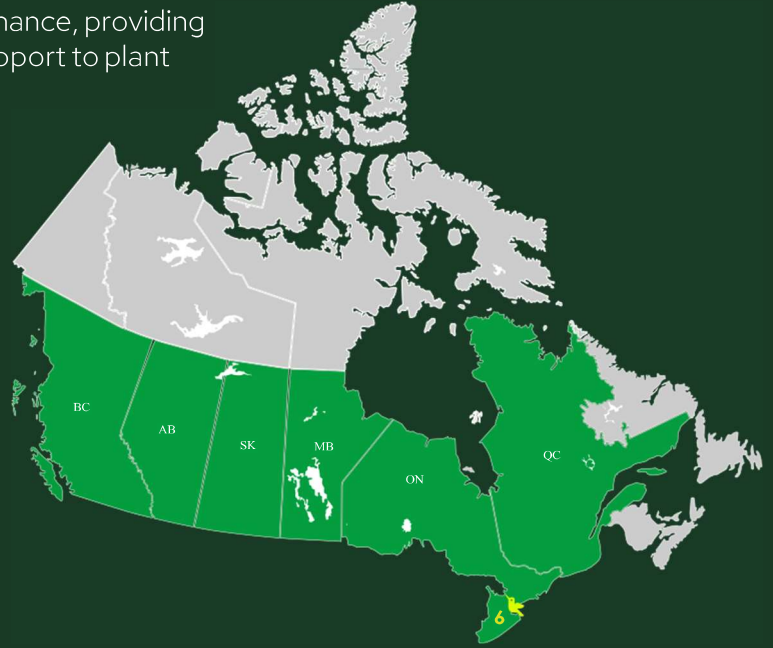


ABOUT US



The world moves fast. With Bluum, it's easy to set the pace.

We're by your side from consultation through maintenance, providing the resources, guidance, information, training and support to plant confidence in every educator and every classroom.



- 1. Phoenix, AZ
- 2. San Antonio, TX
- 3. Austin, TX
- 4. Dallas, TX
- 5. St. Paul, MN
- 6. Markham, ON (CAN)
- 7. Los Angeles, CA
- 8. Madison, WI

BY THE NUMBERS

780+
on
Team Bluum

40+
Years in
Business

3x
Revenue Growth
Since 2019

7.0M+
Products Sold
Annually

50
State
Coverage

10K
Projects
Completed

HONORS & INDUSTRY RECOGNITION



AVIXA Certification
AV Provider of Excellence



No. 50 on Solutions
Provider 500 List (2021)
CRN Magazine



INC. 5000 Honoree – Fastest
Growing Company (2021)
Inc. Magazine



Fastest Growing
Company (2021)
Phoenix Business Journal



No. 10 Systems Integrator (2021)
Top 50 Systems Integrators List
Systems Contractor News



WINNER – Fast 50 Award
(2018)
Twin Cities Business Journal



No. 56 on Fast Growth 150 List
(2021)
CRN Magazine

WINNER – Best AV Company
(2016, 2017)
TCB Magazine





Bluum (formerly Trox + Tierney) has been helping educators improve learning and make it more accessible for over 40 years.

With a solid understanding of how technology can be leveraged to enhance productivity, efficiency and engagement, our team can help you derive the greatest benefits from and maximize the overall value of your technology investments.

From consultation and purchase to installation and training, we work side-by-side with you to create modern learning environments that inspire learners and enable better learning outcomes. We are confident that we can provide the right mix of expertise, products and services to effectively support your needs, now and in the future.

If you need more information, please contact us at 612-331-5500. If you need additional perspective on how we work with our customers, we'd be happy to connect you with some references.

We look forward to partnering with you to spark the next generation of learning.

