Job: Tech Solutions

710 W Main St

New Hampton, IA 50659-1004 U.S.A.

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| Quantity | Item ID | Description | UOM | Sell | Total | |
|---|---------------------------|---|-------------|------------|-------------|--|
| 42 | AP305C-FCC | ExtremeCloud IQ : Indoor WiFi6 AP 2x2 Radios with Dual 5GHz and 1x1GbE Port Integrated Light/Power Sensors & BLE/Zigbee AI/ML Green Mode Internal Ante | EA | \$220.00 | \$9,240.00 | |
| 42 | XCIQ-PTO-C-EW-3YR- K12 | ExtremeCloud IQ Pilot Tier 0 CLOUD RTU License and EW TAC 3Yr (US K-12) This Term: 1095 Days | EA | \$145.00 | \$6,090.00 | |
| 13 | Per Cable Drop | Per Cable Drop | EA | \$400.00 | \$5,200.00 | |
| 1.00 | Labor-500-S | Labor-500-S | HR | \$4,500.00 | \$4,500.00 | |
| | | | Your Price: | | \$25,030.00 | |
| | | | | Total: | \$25,030.00 | |
| Prices are firm until 3/20/2022 Terms: Net 20 | | | | | | |

Prepared by: Jennifer Cosby, jcosby@gotoci.com

Communication Innovators to complete the following in response to Form 470 Application Number: 220009687 Category 2 at the High School:

- Provide, install and configure (42) Extreme AP305 wireless APs in Extreme Cloud Controller

- Includes license and 3 year Extreme Works TAC
- Add (13) data drops to new AP locations

Assumptions and Exceptions:

1. Existing cabling will be used at existing AP locations.

2. Lift rental is not included.

Accepted by:

Disclaimer

Duration of Quote and Agreement

This quote is valid until ______. If written acceptance of the terms hereof is not faxed to Communication Innovators, Inc. or postmarked and mailed to Communication Innovators, Inc. on or before said date, this Quote is void and Communication Innovators, Inc. shall not be bound by the terms hereof. Communication Innovators, Inc. will start the project on or about _____. Communication Innovators, Inc. reasonably expects to complete the project on or about _____.

By signing below, Communication Innovators, Inc. agrees to faithfully perform and be fully bound by the terms hereof if Owner timely accepts same.

Communication Innovators' Inc. By______ Authorized Corporate Representative

Date

Date: 1/19/2022

Date:

Quote 40630

| | Quote |
|-------|-----------|
| No.: | 40630 |
| Date: | 1/19/2022 |

By signing below, Owner acknowledges he/she/it has read and understands the terms of this Quote, and further expressly agrees to timely pay the quoted price set forth above in accordance with the terms hereof and to otherwise be fully bound by all terms of this Quote and Agreement and Owner acknowledges that he/she/it freely and voluntarily enters into this Quote and Agreement. (Corporate Name of Owner)

Ву_____

Thank you for the opportunity to quote this project.

Offices in: PLEASANT HILL, IA,

FAX #: Pleasant Hill, IA - 515-262-7896, Fax: 515-262-7896

If you choose to pay by Credit Card, there will be a 3% processing/handling fee.

The information provided in this document is proprietary and cannot be shared without prior approval from Communication Innovators and the customer listed above.