

New Hampton Community School District
New Hampton, Iowa 50659
May 2, 2022
NOTICE TO BIDDERS

The Board of Education for the New Hampton Community School District is accepting bids on milk and dairy products for the 2022-2023 school year, to be delivered to the Elementary and High School cafeterias in New Hampton, IA. Some coolers for the milk are owned and maintained by the school district. The bidder will provide and maintain other coolers as needed.

Delivery of milk shall be made between 6:00 AM and 10:00 AM, twice (2) times per week.

All milk shall be Grade A pasteurized and homogenized and shall meet or exceed the minimum standards of the State of Iowa and the United States Department of Agriculture.

Please submit quotations on the following items:

- 1/2 pint carton of fat free white milk
- 1/2 pint carton of 1% white milk
- 1/2 pint carton of fat free chocolate milk
- 1/2 pint carton of fat free strawberry flavored milk
- 1 gallon container of 1% white milk
- 5 pound container of low fat cottage cheese w/ 2% milk fat
- 5 pound container of cottage cheese w/ 4% milk fat
- 5 pound container of low fat flavored yogurt
- 6 ounce carton of fruit flavored low fat or free yogurt (ie: strawberry, blueberry, etc.)
- 12 oz vending milk (chocolate, white, strawberry, etc.) fat free and 1% varieties

Bids will be accepted in the Superintendent's office at 710 West Main Street, New Hampton, IA 50659 until **4:00 PM, Friday, July 1, 2022**. The Board of Education will make the final decision at their regularly scheduled July, 2022 meeting. The New Hampton Community School District reserves the right to reject any or all bids, or any part thereof, to waive informalities, and accept alternates as bid if it so desires.

If you have any questions, please feel free to contact me at 641-394-2134. Thank you for your time and consideration.

Sincerely,
New Hampton Community Schools



Jodi Cerwinske
Director of Food Service

**NEW HAMPTON COMMUNITY SCHOOL DISTRICT
710 WEST MAIN STREET
NEW HAMPTON, IOWA 50659**

MILK AND DAIRY PRODUCT BID FOR 2022-2023 SCHOOL YEAR

Firm _____
 Address Prairie Farms Dairy
3510 Central Ave.
 City & State Dubuque, IA 52001
 Phone Number 563 582 7206
 Authorized by STACY R WAND
 Signature *Stacy R Wand*

Pricing below shall be based on the Class I price for fluid milk for the month of June 2022, under the terms of the Federal Market Order. Pricing shall remain firm for the entire 2022-2023 school year except for changes (if any) in the Class I price for fluid milk.

1/2 pint white fat free milk	_____	per carton
1/2 pint white 1% milk	_____	per carton
1/2 pint fat free chocolate milk	_____	per carton
1/2 pint fat free strawberry milk	_____	per carton
1 gallon white 1% milk	_____	per gallon
cottage cheese-2% milk fat	_____	per 5 lb. container
cottage cheese-4% milk fat	_____	per 5 lb. container
flavored low fat yogurt	_____	per 5 lb. container
6 ounce flavored low fat yogurt	_____	per carton
12 ounce vending milk (white, skim)	_____	per bottle
12 ounce vending milk (white, 1%)	_____	per bottle
12 ounce vending milk (chocolate, skim)	_____	per bottle
12 ounce vending milk (Strawberry, skim)	_____	per bottle

see attached

Please indicate if your dairy purchases milk from dairy producers who use growth hormone therapy with their livestock.

_____ Yes No _____ Other

New Hampton Community Schools reserves the right to accept or reject any or all bids.

New Hampton Community Schools reserves the right to cancel the awarded vendor contract upon non-compliance of contract terms, including but not limited to what the District deems unsatisfactory or spoiled milk, poor product quality, untimely delivery or non delivery of product, etc.

Prairie Farms Dairy, Inc.

Product Number	Description		BID Price
1350 GAL	1%	PF	4.3070
5865 PT	2% PLST	PF	0.9364
5855 PT	CHOC PREM PLST	PF	0.9364
6203 PT	CHOCOLATE 1% PLST	PF	0.9364
29579 14 OZ	2% UHT PLST	PF	1.0259
29580 14 OZ	SKIM UHT PLST	PF	1.0259
29583 14 OZ	CHOC MALT UHT PLST	PF	1.0259
29584 14 OZ	CHOC PBTR UHT PLST	PF	1.0259
29581 14 OZ	CHOC PREM UHT PLST	PF	1.0259
29586 14 OZ	CHOC 1% UHT PLST	PF	1.0259
29585 14 OZ	SS CARMEL UHT PLST	PF	1.0259
29582 14 OZ	STRW PREM UHT PLST	PF	1.0259
1165 HPT	WHOLE 50/CS	PF	0.3486
1331 HPT	2% 50/CS	PF	0.3259
4752 HPT	1% 50/CS	PF	0.3008
34255 HPT	LFREE 1% PNTRY FR	PF	1.5885
5404 HPT	SKIM 50/CS	PF	0.2751
6926 HPT	CHOC FF 50/CS	PF	0.3028
1555 HPT	CHOC 1% 50/CS	PF	0.3187
17025 HPT	STRAW FF 50/CS	PF	0.3219
1600 5 LB	SOUR CREAM	PF	9.4672
1769 5 LB	COTT CHEESE LOWFAT	PF	11.4199
1669 5 LB	COTT CHEESE SC	PF	11.4199
1829 5 LB	YOG BLUEBERRY	PF	8.0929
1833 5 LB	YOG FF/NSA PLAIN	PF	8.0929
1836 5 LB	YOG RASPBERRY	PF	8.0929
1838 5 LB	YOG STRAWBERRY	PF	8.0929
16093 5 LB	YOG VANILLA	PF	8.0929



Milk Escalator / De-Escalator Pricing Clause

The pricing quoted is based on the current month's (JUNE 2022) Federal Milk Marketing Order for Class I Skim and Class I Butterfat. This pricing is subject to change as the cost of raw milk changes each month according to the USDA Federal Milk Market Price Announcements and changes in over order premium charges.

The cost of milk fluctuates up and down each month based on the cost changes in raw milk. Changes are based on CMPC announced class 1 Skim and Class 1 announced butterfat. Calculations to four decimal places.

- $\frac{1}{2}$ pint whole = $\left(\left[\frac{\text{Skim change} \times 8.3205}{100}\right] + \left[\frac{\text{Butterfat change} \times 0.2795}{16}\right]\right)$
- $\frac{1}{2}$ pint 2% = $\left(\left[\frac{\text{Skim change} \times 8.4476}{100}\right] + \left[\frac{\text{Butterfat change} \times 0.1724}{16}\right]\right)$
- $\frac{1}{2}$ pint 1% = $\left(\left[\frac{\text{Skim change} \times 8.5338}{100}\right] + \left[\frac{\text{Butterfat change} \times 0.0862}{16}\right]\right)$
- $\frac{1}{2}$ pint Skim = $\left(\left[\frac{\text{Skim change} \times 8.61274}{100}\right] + \left[\frac{\text{Butterfat change} \times 0.01726}{16}\right]\right)$

Prices will also be adjusted up or down based on cost changes in packaging, ingredients, labor, fuel, juice concentrate, re-sale products, and any other manufacturing and distribution related expenses. Supporting documentation will be supplied upon request.

FORCE MAJEURE

If either party's failure to comply with any obligation arising under this Agreement results from acts of God, governmental Laws, rules, regulations or order, strikes or other labor trouble, shortage of or inability to obtain raw materials, fuels power or transportation, or any other case beyond the reasonable control of the affected party (any of the foregoing, collectively "Force Majeure", such failure shall not be a breach of this Agreement or create any liability for damages.

All price changes will become effective on the 1st day of the month following the price announcement.

Thank you for the opportunity to bid on your business.

Sincerely,

Stacy R. Wand
Sales Manager
Prairie Farms Dairy Dubuque



1100 Broadway
Carlinville, IL 62626-1183

Phone: 217-854-2547
Fax: 217-854-8468

COMPANY POSITION ON rBST

January 21, 2008

Prairie Farms Dairy, Inc., a cooperative company owned by dairy farmers, has been supplying consumers with wholesome dairy products since 1938.

Our company is dedicated to addressing the needs of consumers and adapting to provide the right mix of products. An increasing number of consumers are requesting milk from cows not treated with rBST. Driven by this change in the marketplace, effective February 1, 2008, the raw milk supplied by our farmers will come from cows not treated with rBST.

For more information, contact Gary Lee at glee@prairiefarms.com or (217) 854-2547.

Sincerely,

PRAIRIE FARMS DAIRY, INC.

Edward L. Mullins
Chief Executive Officer
Executive Vice President

ELM:sb