

# COPIER/PRINTER RECOMMENDATIONS

## Prepared For:

**Client Name:**  
**Company Name:** NEW HAMPTON COMM SCHOOL  
**Address:** Middle School  
206 WEST MAIN  
NEW HAMPTON, IA 50659  
**Phone:** 515-394-5858

**Date:** 1/22/2016

**Expiration Date:** 2/22/2016

## Prepared By:

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Reps will need to insert their own photo. You can find it here:  
<http://natasha/hr/EmployeePhotos/Forms/AllItems.aspx>  
click on your name, copy and paste

Marco can help you apply

network technology to

voice communications,

data networking,

audio/video systems, and

print and document

management solutions.

*Taking technology further*

marconet.com

marco®



## Marco Overview

Established in 1973, Marco is an industry-leading technology services company. We help organizations manage their information by applying network expertise to voice, data, video, and print solutions. We serve customers throughout the Upper Midwest and nationally with offices in Minnesota, Wisconsin, North Dakota, South Dakota, Illinois, Iowa and Nebraska.

### Why Marco?

- Providing effective document solutions to customers since 1975
- Over 510 certified systems engineers and technical representatives
- Full-time dispatchers and help desk representatives for quick access and response to your service requests
- Color/software specialists providing implementation and training
- Pro-Tech Certified since 2008
- \$1.5 million in parts readily available
- Real-time dispatching with GPS software
- Online service requests, supply orders and access to account history
- Print assessment process to help you assess, plan, measure and manage your organization's printing and document distribution
- Follow-up survey process since 1994 to ensure customer satisfaction / Corrective Action Request Process
- ISO/Lean – Standard Work
- Community Involvement



### Strategic Partners

When you connect with Marco, you benefit from the innovation and resources of our industry leading vendor partners. Together we are committed to helping you connect the right technology to achieve your business goals.



Managed Print  
Advanced



Specialist



KONICA MINOLTA



### Industry Leadership and Recognition



## Document System Recommendation

ITEM	DESCRIPTION	QUANTITY
A61D011	KONICA BIZHUB 554E B&W 55 PPM PRINTER/COPIER/SCANNER	1
A61E011	KONICA BIZHUB 454E B&W 45 PPM PRINTER/COPIER/SCANNER	1

### Specifications Unit #1

- 55 Black and White Pages Per Minute
- 100 Sheet Bypass Tray
- (2) 500 Sheet Paper Tray
- (1) 2500 Sheet High Capacity Drawer
- Reduction Enlargement Capabilities
- 100 Sheet Reversing Single Pass Document Feeder
- Automatic Duplexing
- Network Printing
- Network Scanning
- Stapling Finisher
- 2/3 Hole Punch
- Scan to E-Mail/Network Folder

### Specifications Unit #2 (Office)

- 45 Black and White Pages Per Minute
- 100 Sheet Bypass Tray
- (2) 500 Sheet Paper Tray
- (1) 2500 Sheet High Capacity Drawer
- Reduction Enlargement Capabilities
- 100 Sheet Reversing Single Pass Document Feeder
- Automatic Duplexing
- Network Printing
- Network Scanning
- Stapling Finisher
- Scan to E-Mail/Network Folder

## Managed Account Program (MAP)

With Marco's Managed Account Program, all you pay for is the number of prints you produce. The following program includes the equipment, service, and supplies (except staples, paper and network troubleshooting services). The result is a system with the capabilities and features you need—without the administrative headaches. You may also upgrade or downgrade your equipment at any time as your needs change.

- **60 Month MAP ..... \$458.38/Month**
- Black and White Prints **included** per Month: 45,700
- Black and White Print Overages: \$0.0055/Print

**DELIVERY, INSTALLATION, INITIAL SUPPLIES AND INITIAL TRAINING**

Delivery, Installation, Initial Supplies & Initial Training ..... Included

***The above pricing does not include applicable sales tax.***

*Prices quoted are subject to change and should be verified before placing your order.*

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_

By signing this proposal, you are authorizing Marco Technologies LLC to order, install and invoice the above listed equipment.