



Quoted By:  
 Quote Expiration:  
 Quote Name:

Ryan Oakes  
 1/29/23  
 SAAS and Tyler Drive

**Sales Quotation For:**

New Hampton Community School District  
 710 W Main St  
 New Hampton IA 50659-1004

**Software as a Service ( SaaS)**

Description	QTY	List Price	First Year Cost
<b>Student Transportation</b>			
<b>Student Transportation powered by Traversa</b>			
Student Transportation Vehicles up to 30	1	\$ 3,750	\$ 3,750
Advanced Activity Trips: Vehicles up to 30	1	\$ 1,980	\$ 1,980
My Ride K-12: Vehicles up to 30	1	\$ 1,996	\$ 1,996
Electronic Rollout Sheet: Vehicles up to 30	1	\$ 1,681	\$ 1,681
Reportwriter	1	\$ 0	\$ 0
<b>Tyler Drive</b>			
Version 4 Tablet on the Verizon (US) Network (4G)	10	\$ 315	\$ 3,150
<b>TOTAL</b>			<b>\$ 12,557</b>
Term # of Years		3	

**Fixed Fee Services**

Description	Units	Price	Maintenance
<b>Student Transportation</b>			
Tyler Drive			
Data Analysis	10	\$ 1,900	\$ 0
Configuration Setup	1	\$ 2,280	\$ 0
Configuration Training	4	\$ 760	\$ 0
Student Transportation powered by Traversa			
Implementation	29	\$ 3,364	\$ 0
Base Training	1	\$ 1,856	\$ 0
<b>TOTAL</b>		<b>\$ 10,160</b>	<b>\$ 0</b>

### Hourly Services

Description	Hours	Total
<b>Student Transportation</b>		
Student Transportation powered by Traversa		
Additional Student Transportation Training	14	\$ 2,660
-Advanced Activity Trips Training (5)		
-My Ride K-12 Training (5)		
-Electronic Rollout Sheet Training (5)		
Go Live Assistance Implementation	7	\$ 1,330
-Core Go Live Assistance		
-Advanced Activity Trips Go Live Assistance		
-My Ride K-12 Go Live Assistance		
-Electronic Rollout Sheet Go Live Assistance		
Project Management - Hourly	3	\$ 570
<i>Total</i>		<b>\$ 4,560</b>
Tyler Drive		

End User Training: Drivers up to 10		8	\$ 1,520
Go Live Assistance		16	\$ 3,040
Solutions Orientation - Tyler Drive Implementation		2	\$ 380
Project Management - Hourly		13	\$ 2,470
	<i>Total</i>	39	\$ 7,410
	<b>TOTAL</b>	<b>63</b>	<b>\$ 11,970</b>

### 3rd Party Hardware, Software and Services

Description	Quantity	Unit Price	Total	Annual
<b>Student Transportation</b>				
<b>Tyler Drive</b>				
Version 4 Tablet Kit on the Verizon (US) Network (4G), includes bumper and wall charger for tablet	10	\$ 1,050	\$ 10,500	\$ 0
Version 3 or 4 Mounting Kit (Dock, Arm, Power Cord)	10	\$ 290	\$ 2,900	\$ 0
<b>Installation</b>				
Telematic GPS Professional Installation	1	\$ 6,140	\$ 6,140	\$ 0
- Professional Installation - Tyler Drive, Vehicles up to 30				
- Tyler Drive Self-Install Training (1)				
<b>Accessories</b>				
Shipping and Handling	1	\$ 150	\$ 150	\$ 0
	<b>TOTAL</b>		<b>\$ 19,690</b>	<b>\$ 0</b>

### Summary

	One Time Fees	Recurring Fees
Total Tyler Software	\$ 0	\$ 0
Total SaaS	\$ 0	\$ 12,557
Total Tyler Annual Services	\$ 0	\$ 0
Total Tyler Services	\$ 22,130	\$ 0

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Total Third-Party Hardware, Software, Services	\$ 19,690	\$ 0
<b>Summary Total</b>	<b>\$ 41,820</b>	<b>\$ 12,557</b>
<b>Contract Total</b>	<b>\$ 54,377</b>	

Currency displayed as US Dollar

## Comment

Base County - Chickasaw

Travel expenses for trainer and/or project manager to visit the user's site are not included and will be billed at actual costs. Online Training Classes are limited to 5 persons and are delivered in 2 hour increments. Onsite Training Classes are limited to 5 persons and are delivered in 8 hour increments

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.
- Fees for hardware are invoiced upon delivery.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.

Unless otherwise indicated above, fees for annual services are first invoiced upon commencement of the service, with subsequent annual fees, at our then-current rates, invoiced upon each anniversary thereof.

- Fees for services included in this sales quotation shall be invoiced as indicated below.
- Implementation and other professional services fees shall be invoiced as delivered.

- Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
- Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and material basis. "
- Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where Project Planning Services are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
- If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
- Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.
- Expenses associated with onsite services are invoiced as incurred.
- Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here: <https://www.tylertech.com/terms/tyler-saas-services>.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ P.O.#: \_\_\_\_\_