## West Music

Instrument	Brand	Model	Cost	Year 2 Quantity	Year 2 Cost	Year 3 Quantity	Year 3 Cost	Year 4 Quantity	Year 4 Cost
Bass Clarinet	Selmer	1430LP	\$1,678		\$0.00	1	\$1,678.00		\$0.00
Bassoon	Fox Renard	FX41	\$4,150		\$0.00	1	\$4,150.00	1	\$4,150.00
Baritone Saxophone	Jupiter	JBS1000	\$3,110	1	\$3,110.00		\$0.00		\$0.00
Sousaphone	Jupiter	JSP1000B	\$2,794	2	\$5,588.00	1	\$2,794.00	1	\$2,794.00
French Horn	Yamaha Double	YHR-567	\$2,479	2	\$4,958.00	4	\$9,916.00	3	\$7,437.00
Baritone	Jupiter	JBR700	\$1,032	2	\$2,064.00	3	\$3,096.00	3	\$3,096.00
Tenor Saxophone	Yamaha	YTS-200ADII	\$1,365		\$0.00		\$0.00	1	\$1,365.00
Handle Castanets	LP	LPA132	\$9.89		\$0.00		\$0.00	2	\$19.78
Tuba	Yamaha 3/4	YBB-105WC	\$2,848	1	\$2,848.00		\$0.00	3/25	\$0.00
Vibraphone	Adams 3.1 Octave	VSSV31M	\$3,398.00	1	\$3,398.00		\$0.00		\$0.00
Total Per year:					\$21,966.00		\$21,634.00		\$18,861.78
Total Left Per year:					\$34.00		\$366.00		\$3,138.22
Grand Total:	\$84,906.42								





P.O. Box 5521 \* 1212 5th St \* Coralville, IA 52241 Customer Service: (563) 382-3684 (800) 369-9633 For Billing Inquiries: (319) 351-2000 (800) 373-2000 www.westmusic.com \* services@westmusic.com

Fax: (319) 351-0479

Bill To:

New Hampton Community Schools

710 West Main

New Hampton, IA 50659

USA

BID/QUOTATION

Sales Quote Number: SQ040133

Sales Quote Date: 03/25/16

Page: 1

Ship

To: New Hampton Community Schools

710 West Main

New Hampton, IA 50659

USA

Requested By Payment Terms Your Reference SalesPerson	New Hampton Community Schools NET 30 DAYS Jenny Adam / Year 2 JIM KEPHART	C	customer cust Pho cust Fax	ne (	C006260 (641) 394-2134 (641) 394-2921		
Item No.	Description	Unit	Qty	MSRP	Disc %	Your Price	Extended Price
400316	JUPITER JBS1000 BARI SAX;LACQUER (price does not reflect approx 3% increase)	EA	1	6,235.00	50.12%	3,110.00	3,110.00
400370	JUPITER JSP1000B SOUSAPHONE;FIBERGLASS;BAG (price does not reflect approx 3% increase)	EA	2	4,300.00	35.02%	2,794.00	5,588.00
400090	YAMAHA YHR-567 FRENCH HORN;INTERMEDIATE;DOUBL (price does not reflect approx 3% increase)	EA	2	4,797.00	48.32%	2,479.00	4,958.00
SPC01882	JUPITER JBR700 BARITONE;STUDENT;NEW (price does not reflect approx 3% increase)	EA	2	1,895.00	45.54%	1,032.00	2,064.00
400456	YAMAHA YBB-105WC TUBA;BBb;3/4;3PISTON (price does not reflect approx 3% increase)	EA	1	5,266.00	45.92%	2,848.00	2,848.00
216173	ADAMS VSSV31M VIBRAPHONE;3.1OCT SOLO VOYFRM (price does not reflect approx 3% increase)	EA	1	6,248.00	45.61%	3,398.00	3,398.00

Quote Valid for 60 days unless otherwise noted.

Quote Valid only if signed: JIM KEPHART / jkephart@westmusic.com

\* - All Orders must reference Quote #

Comments/Memos:

Signature : \_

Subtotal:

21,966.00

Taxable Subtotal:

0.00

Tax Amount:

Quote Total:

\$21,966.00





P.O. Box 5521 \* 1212 5th St \* Coralville, IA 52241 Customer Service: (563) 382-3684 (800) 369-9633 For Billing Inquiries: (319) 351-2000 (800) 373-2000 www.westmusic.com \* services@westmusic.com

Fax: (319) 351-0479

Bill

To: New Hampton Community Schools

710 West Main

New Hampton, IA 50659

USA

BID/QUOTATION

Sales Quote Number: SQ040140

Sales Quote Date: 03/25/16

Page: 1

Ship

To: New Hampton Community Schools

710 West Main

New Hampton, IA 50659

USA

Requested By Payment Terms Your Reference SalesPerson	New Hampton Community Schools NET 30 DAYS Jenny Adam / Year 3 JIM KEPHART	С	ustome ust Pho ust Fax	ne (	C006260 (641) 394-213 (641) 394-292		
Item No.	Description	Unit	Qty	MSRP	Disc %	Your Price	Extended Price
400041	SELMER 1430LP BASS CLARINET;RESIN;ONE PIECE (price does not reflect approx 5% increase)	EA	1	2,570.00	34.71%	1,678.00	1,678.00
SPC02144	RENARD MODEL 41 BASSOON;POLY;LONG BORE (price does not reflect approx 5% increase)	EA	1	7,975.00	47.96%	4,150.00	4,150.00
400370	JUPITER JSP1000B SOUSAPHONE;FIBERGLASS;BAG (price does not reflect approx 5% increase)	EA	1	4,300.00	35.02%	2,794.00	2,794.00
400090	YAMAHA YHR-567 FRENCH HORN;INTERMEDIATE;DOUBL (price does not reflect approx 5% increase)	EA	4	4,797.00	48.32%	2,479.00	9,916.00
SPC01882	JUPITER JBR700 BARITONE;STUDENT;NEW (price does not reflect approx 5% increase)	EA	3	1,895.00	45.54%	1,032.00	3,096.00

Quote Valid for 60 days unless otherwise noted.

Quote Valid only if signed: JIM KEPHART / jkephart@westmusic.com

\* - All Orders must reference Quote #

Comments/Memos:

Signature:			
Olynature .			

Subtotal: 21,634.00

Taxable Subtotal: 0.00
Tax Amount: 0.00

Quote Total: \$21,634.00





P.O. Box 5521 \* 1212 5th St \* Coralville, IA 52241 Customer Service: (563) 382-3684 (800) 369-9633 For Billing Inquiries: (319) 351-2000 (800) 373-2000 www.westmusic.com \* services@westmusic.com

Fax: (319) 351-0479

Bill To:

New Hampton Community Schools

710 West Main

New Hampton, IA 50659

USA

BID/QUOTATION

Sales Quote Number: SQ040141

Sales Quote Date: 03/25/16

Page: 1

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To: New Hampton Community Schools

710 West Main

New Hampton, IA 50659

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Requested By Payment Terms Your Reference SalesPerson	New Hampton Community Schools NET 30 DAYS Jenny Adam / Year 4 JIM KEPHART	C	custome cust Pho cust Fax	ne	C006260 (641) 394-213 (641) 394-292		
Item No.	Description	Unit	Qty	MSRP	Disc %	Your Price	Extended Price
SPC02144	RENARD MODEL 41 BASSOON;POLY;LONG BORE (price does not reflect approx 7% increase)	EA	1	7,975.00	47.96%	4,150.00	4,150.00
400370	JUPITER JSP1000B SOUSAPHONE;FIBERGLASS;BAG (price does not reflect approx 7% increase)	EA	1	4,300.00	35.02%	2,794.00	2,794.00
400090	YAMAHA YHR-567 FRENCH HORN;INTERMEDIATE;DOUBL (price does not reflect approx 7% increase)	EA	3	4,797.00	48.32%	2,479.00	7,437.00
SPC01882	JUPITER JBR700 BARITONE;STUDENT;NEW (price does not reflect approx 7% increase)	EA	3	1,895.00	45.54%	1,032.00	3,096.00
410045	YAMAHA YTS-200ADII TENOR SAX;STUDENT (price does not reflect approx 7% increase)	EA	1	2,627.00	48.04%	1,365.00	1,365.00
200389	LP ASPIRE LPA132 CASTANETS;SINGLE PAIR;HANDLE (price does not reflect approx 7% increase)	EA	2	21.99	55.03%	9.89	19.78

Quote Valid for 60 days unless	s otherwise noted.
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Quote Valid only if signed: JIM KEPHART / jkephart@westmusic.com

\* - All Orders must reference Quote #

Comments/Memos:

Signature:		
Oignature .		

Subtotal:

18,861.78

Taxable Subtotal: Tax Amount: 0.00

Quote Total:

\$18,861.78