

TOUR PROPOSAL

Preservation in Panama

Prepared for: Tisha Macon New Hampton High School 9/30/2016

Your partner in global education

As the **World Leader in International Education**, we've partnered with educators around the world for over 50 years to help students gain new perspectives and build skills for the future through experiential learning. We provide a range of travel programs—Educational Tours, Language Immersion Tours, Service Learning Tours, Global Student Leaders Summits and Custom-Designed Tours—that provide in-depth exploration, authentic connections and hands-on experience. Every EF global program is designed to:

- Explore international destinations to gain awareness of global perspectives and connections
- Promote international understanding, respect for different cultures, language learning and global citizenship
- Align with school curricula to bring subjects, people, places and events to life
- Provide global settings to sharpen key 21st century skills—critical thinking, problem solving, communication, collaboration and global competence
- Develop interpersonal and leadership skills necessary to navigate new experiences with confidence and adaptability

What we'll cover in this document

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This proposal is property of EF Education First and the educator/school for which it was intended. Distributing, copying and/or sharing it are prohibited. The proposal, including pricing, is valid for the educator, tour and date(s) specifically mentioned herein. For additions, subtractions or modifications, please contact your EF Tour Consultant.

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Our commitment to education

We believe the best way to help students gain new perspectives and build skills for the future is through experiential learning.

Accreditation

EF is accredited, just like your school, and recognized by the following regional, national and international organizations: Middle States Association of Colleges and Schools (MSA-CES); Western Association of Schools and Colleges (WASC); Southern Association of Colleges and Schools (SACS-CASI) North Central Association (NCA-CASI); National Council for Private Schools Accreditation (NCPSA); and Accreditation International (AI).

A standard of excellence

Our educational travel programs bring to life the knowledge and skills that are called for in many education initiatives, including:

- Partnership for 21st Century Skills (P21)
- International Baccalaureate PYP, MYP, Diploma, IBCC
- Common Core State Standards for English Language Arts and Literacy in History/Social Studies, Science and Technical Subjects
- Global Competence Criteria—defined by the Asia Society and Council of Chief State School Officers
- Global Connection Standards in the National Curriculum Standards for Social Studies
- Culture and Connections Standards in the Standards for Foreign Language Learning
- Standards of Professional Learning—defined by Learning Forward

weShare, A More Engaging Learning Experience

You know students learn on a deeper level when what you're teaching connects to their own lives. That's why every tour comes with weShare, a personalized learning experience powered by your students' curiosity. Using EF's guided learning model, students use their strengths to investigate an issue or topic that inspires them. They reflect on what they've learned through a post-tour project that gives even more meaning to travel—and can earn them academic credit.

Earning credit

Students can earn credit by traveling on an EF tour and completing required coursework. We offer choices, so you can find the credit option that best fits you and your students' needs.

- Students in grades 7-12 can earn elective credit for completing assignments before, during and after their EF tour, setting themselves apart from other college applicants.
- Students can earn college credit through our partnerships with accredited universities.

Accredited by:













Our commitment to safety

Our demonstrated commitment to safety and risk management is proven with our preventative procedures and extensive measures taken to ensure each traveler's safety.

Worldwide presence

As the largest international student travel organization, we have 500 schools and offices in more than 50 countries worldwide. With 43,000 EF staff and teachers around the globe, we're accessible wherever and whenever you need us.

General Liability Policy

- All EF Group Leaders and schools are automatically insured under our \$50 million General Liability Policy, regardless of whether or not the tour is considered a school event.
- This policy safeguards Group Leaders and schools in case of claims from on-tour incidents, such as personal injury and provides a legal defense and covers all associated legal fees.
- EF's Commercial General Liability Insurance is provided by nationally recognized insurance companies with A.M. Best Ratings of A-.
- All customer payments are protected by a \$1 million customer protection plan.
- EF's General Liability Policy allows for schools and districts to receive a certificate of insurance that names you or your school as a certificate holder. To receive a certificate of insurance that details coverage, talk to your Tour Consultant.

Global Travel Protection Plan

Designed specifically with EF travelers in mind, all travelers have the option to purchase the Global Travel Protection Plan. This plan helps travelers protect their investment from common claims, including: flight delay, loss of job by a parent, death or illness of a family member, and medical coverage on tour in case of sickness or an emergency. While this plan is not required, many Group Leaders choose to make this comprehensive and affordable protection plan mandatory for their travelers.

EF's Peace of Mind Program

At EF, we understand that plans can change due to unforeseen circumstances. EF's exclusive Peace of Mind Program ensures:

- Teachers can work with EF Educational Tours to change their tour's travel dates, modify their tour plans, find an all-new tour or cancel their tour up until 45 days prior to departure. If unforeseen circumstances cause you to cancel within this time period, all travelers will receive a transferable travel voucher.
- With 44 days or less left until departure, teachers may still choose any of the above options if a formal Travel Warning is issued by the US Department of State for any country on your itinerary.

Highly respected in the industry by:











We'll handle the details

As your educational travel partner, we work with teachers, students and parents to ensure a seamless experience—before, during and after tour. In other words, we're with you every step of the way.

BEFORE TOUR

Support Team and resources

Dedicated Tour Consultants guide teachers through the planning process, while Local Representatives from your area work face-to-face to provide support. We give teachers their own personal tour website with helpful tools to share tour information, manage deadlines and more. In addition to online resources, we also provide an array of printed materials for teacher, students and parents.

International Training Tours

Ensuring teachers are fully prepared to lead an EF tour is our commitment to your school community. Through our blended learning model, all first-time EF Group Leaders receive complimentary international training. Conducted by EF personnel and experienced EF Group Leaders, the program includes online, classroom and experiential learning components. In the event a Group Leader cannot attend one of these complimentary tours, we offer live webinars to prepare them and answer questions before they travel.

Traveler account management

Our knowledgeable and friendly Customer Service Representatives help travelers and their parents with all billing transactions, protection plans and tour activity questions. We also offer flexible and convenient payment options that allow parents to choose when—and how—they want to pay.

WHILE ON TOUR

Everything is included

This all-inclusive global experience makes it easy for teachers and students to explore the world. From flights and hotels to most meals and experiential activities, we take care of every detail so travelers can focus on the experience.

Guided travel

A personal bilingual Tour Director stays with your group 24/7. They handle every on-tour detail to ensure a smooth travel experience while also providing unique local insight. Expert local guides, meanwhile, share their knowledge of history, art, architecture and more during guided tours.

AFTER TOUR

Program development

We'll work with you to build a travel program at your school so even more students have the opportunity to experience the world.

A day-by-day look at your tour

This is the itinerary page that students and parents will see in their tour itinerary guide. It's just one of the many resources they'll receive in preparation for your tour.

What you'll experience on your tour

Day 1: Fly to Panama City

– Meet your Tour Director at the airport in Panama City, Panama's cultural, financial and political capital. Get ready to explore Panama's biological and cultural diversity and the steps being taken to ensure its identity remains.

Day 2: Panama City

- Take a tour of Panama City. You'll visit the city's historic district, which dates back to 1519 when Panamá Viejo, or Old Panama, was the first Spanish city founded on the Pacific Coast of the Americas. In 1671, Governor Juan Perez de Guzman had the city set on fire before the attack and looting by the pirate Henry Morgan. Remnants are now part of a UNESCO World Heritage Site along with Casco Viejo, which was built on the rubble in the 17th century. Admire the residence of Panama's president before browsing an arts and crafts market.
- Visit the Panama Viejo Ruins and Museum
- Enjoy free time in Casco Viejo
- Visit the BioMuseo, where eight "devices of wonder" help tell the origin of the Panamanian isthmus and its gigantic impact on the planet's biodiversity.

Day 3: Panama City

- Visit the Smithsonian Tropical Research Institute (STRI) at Punta Culebra. Dedicated to understanding biological diversity, the STRI has developed into one of the leading research institutions in the world. Here, you'll work with scientists on an ongoing research project and learn about the various investigations taking place.
- Participate in a field activity with a scientist
- Enjoy free time in Panama City

Day 4: Chitré

- Travel to Chitré, the capital of the Panamanian province of Herrera
- Visit a local farm to learn about the agriculture of the Azuero Peninsula: Cow milking; animal feeding; horseback riding
- Enjoy lunch with locals

Day 5: Chitré

- Learn about the culture and traditions of Panama and the steps local artisans and musicians are taking to ensure their culture's preservation.
- Visit with local artisans and learn how they make traditional Panamanian crafts such as devil masks, traditional drums, salt harvest pottery, bread, and Pollera dresses.
- Participate in a pre-Columbian hand-craft painting workshop

Day 6: Panama City

- Travel back to Panama City
- Visit the Miraflores Locks Visitor Center and take an in-depth look at the Panama Canal. one of the most influential engineering projects ever undertaken and one of the seven wonders of the modern world. Completed by the United States in 1914, the 51-mile canal not only revolutionized international trade by bridging the Atlantic and Pacific oceans, it also signaled America's emergence as a global superpower. Learn about this modern marvel-including how 22,000 workers lost their lives during its 34-year construction—and see it in action at its Pacific entrance. You'll also learn about the canal's future, including the \$5.2 billion expansion plan put into place after Panama assumed control of the waterway in 1999.

Day 7: Panama City

- Visit Metropolitan National Park, a 573 acre park located in the center of Panama City.
 This park was created in 1985 and is home to many animals, including birds, monkeys, iguanas and deer.
- Enjoy free time in Panama City

Day 8: Depart for home

EF is a great company that provides awesome experiences for all involved. So glad I found EF because the world's doors have been opened for me and my students.

– MARRALEE, GROUP LEADER

66	Testimonial	

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What your hotels will be like

A good night's sleep is important, so you can count on safe, clean and comfortable hotels with private bathrooms. Every hotel we work with is required to meet our high standards for quality, safety and cleanliness. Three to four students of the same gender will share a room, which will have a combination of twin and shared double beds. Please be aware that hotels may have different amenities than you find in American hotels.

HERE ARE EXAMPLES OF THE TYPES OF HOTELS YOU'LL STAY AT ON TOUR:



Eugenia Hotel

Av. Diego de Almagro 1245 & Orellana Quito

www.eugeniahotel.com

The family-run Eugenia Hotel is located on the border of Quito's Mariscal area, a flourishing tourist center. A variety of restaurants and entertainment venues are available just a few blocks away, and the city's historical district is also nearby. The hotel is a 10-minute walk from metro and bus lines, which connect the area to greater Quito, and each of its 34 elegantly decorated rooms features a television and telephone. Internet access is available in the lobby.



Cusco Pardo

Av Regional N 998 Cuzco

www.cuscopardohotel.com

Conveniently located just outside Cuzco's main square and steps from the train station, Cusco Pardo achieves a balance of modern comforts and regional style. Each of the 33 guestrooms includes private bathroom, telephone, flat-screen TV, Wi-Fi and more. This hotel also offers elevator service, an onsite restaurant, laundry service and additional amenities.

What your meals will be like

These are examples of the types of meals you and your students will be served on tour.

SAMPLE MENUS: LATIN AMERICA

Discovering new foods can be one of the best parts of traveling. The sample menus below are just a few examples of the types of traditional, local favorites you will have the opportunity to try on tour. Every meal will include table water (or bottled water if deemed necessary by locals) and you can usually buy other beverages if you wish. All meals are served as a group—not à la carte—and a vegetarian option will be available if requested in advance. Please notify EF of any other dietary restrictions or food allergies you may have. Enjoy!







BELIZEFish tacos
Caramel Flan

COSTA RICA

Lunch and dinner Rice and beans Chicken/meat or sandwich Salad Fresh fruit juices

DOMINICAN REPUBLIC

Rice and beans Chicken/meat Stew Plantains

ECUADOR

Soup Roasted chicken with rice and vegetables Fresh fruit

GALÁPAGOS

Lunch and dinner Buffet with fish, chicken, rice, pasta, salad and fresh fruit

PERU Soup

Salad Chicken with fries Fresh fruit

Price details

In addition to the support you receive before and after tour, along with the logistical support you receive on tour, your guaranteed lowest price covers all of the details.

Preservation in Panama

Program Price* 1

\$2,735

Includes:

- · Round-trip airfare and on tour transportation
- · Hotels with private bathrooms
- Breakfast and dinner (see your itinerary for meal details)
- · Full-time Tour Director
- Daily activities, tours and entrances to attractions

Global Travel Protection	\$155
EF's Peace of Mind Program *	Free

Total for Students (under 20) 21 monthly payments	\$2,890 \$134/mo
Adult Supplement ²	\$335
Total for Adults	\$3,225
21 monthly payments	\$150/mo

Quote created on 9/30/2016

Itinerary shown is for 2018 travel. Itineraries are subject to change biannually, please call for more details

^{*}Program price valid for today. Change and cancellation fees of up to the total price will apply. Applicable airline baggage fees are not included and can be found at effours.com/baqqaqe. All prices subject to verification by an EF Tour Consultant. To view EF's Booking Conditions, visit effours.com/bc. Some countries may require aircraft insecticide treatment for in-bound foreign flights. Such countries can be found at effours.com/insecticide.

² Adult supplement required for travelers age 20 and older at the time of travel.

^{*} We understand that plans sometimes change due to unforeseen circumstances. EF's Peace of Mind Program allows your entire group to change your tour or departure date. Your group can feel secure planning your trip, knowing that your plans are flexible.

Important final details

The EF Price Guarantee

We're dedicated to making travel accessible to as many students as possible. Our unmatched global presence and longstanding relationship with airlines and hotels ensure you will always give your students the best experience at the lowest price, guaranteed.

What it means for you:

- The guaranteed lowest price—if you find a similar tour for less, we'll beat it.
- One simple price—no enrollment or departure fees.
- Once a student enrolls, their price will never change.

I'm looking forward to helping the High School develop a strong and lasting educational travel program that will truly change the futures of its students.

Sincerely,

Kim Thelen Tour Consultant 563-362-7999 kim.thelen@ef.com