

To: 'John Bear'; 'Lynn Schwickerath'
Cc: 'rapidp@iowatelecom.net'
Subject: RE: carpet Extractor - Advance ES400 XLP

Hi John,
Your price for the Advance ES400XLP extractor loaded with all the options we looked at.
Warranty 5 year parts, 2 years labor (normal wear items excluded)
Your price from Office World \$3707.29 - delivered

To convert to a cylindrical scrubber
176-5675 Hard Floor Squeegee tool conversion kit \$477.40
176-5177 18" Nylon hard floor scrub brush \$215.60

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ES300™ ST/XP & ES400™ XLP

Cleaning carpet spaces in a big way.

With the introduction of the ES300™ and ES400™ self contained extractors, Advance has entered a new era of carpet cleaning. Built on the industry leading AquaClean® platform, these multi-purpose machines are ideal for cleaning your high-traffic carpeted areas. Featuring LIFT™ as well as our Dual Cleaning Mode technologies, the ES300™ XP and ES400™ XLP allow you to perform deep cleaning or interim cleaning with super-quick dry times. With the Carpet and Rug Institute Seal of Approval, you can be certain that these machines not only thoroughly remove dirt and water, but also meet the highest standards in the industry to help extend the life of your carpets.



LIFT™ your facility to a new level of clean.

The ES300™ XP and ES400™ XLP both feature the proprietary LIFT™ technology, allowing for incredibly fast dry times. This patented Low-moisture — Interim-cleaning — Fast-dry time — True-cleaning system consists of a single spray nozzle that eliminates streaking and overlaps that lead to longer drying times. LIFT gives your carpets a thorough clean yet leaves them ready for traffic in as little as 30 minutes, making these machines ideal for high-traffic areas and daytime cleaning.

A better design for greater productivity.

With multiple new features that decrease time-to-clean, the ES300™ XP and ES400™ XLP models were designed to improve staff productivity. For example, each cleaning mode (LIFT™ Mode, Deep Clean and Pre-Treat) can be quickly engaged directly from the panel. Plus, these machines are designed with increased tank capacity for extended operation as well as improved water pickup capability for faster drying.



Making tough jobs easier.

The ES300 and ES400 not only increase productivity, they're also very easy to operate. One convenient feature is the front-mounted drain hose, which makes emptying the tank much simpler. Integrated hand tool (standard on XP and XLP models) prevents the loss and expense of replacement parts, and the brush head creates greater contact with the carpet and improved suction, leaving carpets dryer after cleaning. Finally, the compact design makes storage and maintenance much more convenient. These innovative features, among others, are why Advance machines are some of the most cutting edge and user-friendly available, making cleaning easier.

Self Contained Carpet Extractors

- 1 The front-mounted drain hose allows for faster and easier dumping for the operator
- 2 Integrated hand tool offers quick access and eliminates the need for replacement parts (standard on XP and XLP models)
- 3 A floating brush head needs no adjusting, creating better carpet contact and improved water recovery
- 4 The removable tank with stowable handle makes the re-filling process far less cumbersome
- 5 All cleaning modes are mounted on the panel for quick engagement and easy operation
- 6 A larger tank with increased water capacity provides extended cleaning time and fewer refills
- 7 New handle design means improved maneuverability in tight spaces



Schools
Healthcare Facilities
Offices
Small Businesses
Retailers



An adjustable handle allows for easy maneuverability, decreasing the need for backing into tight spaces. (ES400™ XLP shown)



The front-mounted nozzle makes dumping much faster and easier for the operator.



Simply flip a switch to easily shift from spotting to extraction mode.



The removable, increased capacity tank along with the stowable handle make refilling much simpler.