

**NEW HAMPTON COMMUNITY SCHOOL DISTRICT  
710 WEST MAIN STREET  
NEW HAMPTON, IOWA 50659**

**MILK AND DIARY PRODUCT BID FOR 2015-2016 SCHOOL YEAR**

Firm PRAIRIE FARMS DAIRY  
 Address 3510 Central AVE  
 City & State DUBUQUE, IA 52001  
 Phone Number 563 582 7206  
 Authorized by STACY R WARD  
 Signature *Stacy Ward*

Pricing below shall be based on the Class I price for fluid milk for the month of June 2015, under the terms of the Federal Market Order. Pricing shall remain firm for the entire 2015-2016 school year except for changes (if any) in the Class I price for fluid milk.

1/2 pint white fat free milk	<u>2050</u>	per carton
1/2 pint white 1% milk	<u>2095</u>	per carton
1/2 pint fat free chocolate milk	<u>2090</u>	per carton
1 gallon white 1% milk	<u>3.00</u>	per gallon
5 pound lo fat cottage cheese	<u>7.70</u>	per 5 lb. container
5 pound flavored fat free yogurt	<u>6.40</u>	per 5 lb. container
4-6 ounce flavored fat free yogurt	<u>.5500</u>	per carton
16 ounce vending milk (white, skim)	<u>8000</u>	per bottle
16 ounce vending milk (white, 1%)	<u>8000</u>	per bottle
16 ounce vending milk (chocolate, skim)	<u>8000</u>	per bottle
16 ounce vending milk (Strawberry, skim)	<u>8000</u>	per bottle

An additional cash discount of 0 % will be allowed for each month purchases, with payment due by the 25th of the following month.

Please indicate if your dairy purchases milk from dairy producers who use growth hormone therapy with their livestock.

We do NOT  
 Yes     No    See Attached     Other

New Hampton Community Schools reserves the right to accept or reject any or all bids.

New Hampton Community Schools reserves the right to cancel the awarded vendor contract upon non-compliance of contract terms, including but not limited to what the District deems unsatisfactory or spoiled milk, poor product quality, untimely delivery or non delivery of product, etc.



June 29, 2015

### Milk Escalator / De-Escalator Pricing Clause

The pricing quoted is based on the current month's (JUNE 2015) Federal Milk Marketing Order for Class I Skim and Class I Butterfat. This pricing is subject to change as the cost of raw milk changes each month according to the USDA Federal Milk Market Price Announcements and changes in over order premium charges.

The cost of milk fluctuates up and down each month based on the cost changes in raw milk. Changes of a minimum of \$.10 per CWT (up or down) will move the cost of a half pint \$.0005.

Prices will also be adjusted up or down based on cost changes in packaging, ingredients, labor, fuel, juice concentrate, re-sale products, and any other manufacturing and distribution related expenses. Supporting documentation will be supplied upon request.

#### **FORCE MAJEURE**

If either party's failure to comply with any obligation arising under this Agreement results from acts of God, governmental Laws, rules, regulations or order, strikes or other labor trouble, shortage of or inability to obtain raw materials, fuels power or transportation, or any other case beyond the reasonable control of the affected party (any of the foregoing, collectively "Force Majeure", such failure shall not be a breach of this Agreement or create any liability for damages.

All price changes will become effective on the 1<sup>st</sup> day of the month following the price announcement.

Thank you for the opportunity to bid on your business.

Sincerely,

A handwritten signature in black ink that reads "Stacy R. Wand". The signature is written in a cursive style.

Stacy R. Wand  
Sales Manager  
Prairie Farms Dairy Dubuque

1100 Broadway  
Carlinville, IL 62626-1183



Phone: 217-854-2547  
Fax: 217-854-8468

**COMPANY POSITION ON rBST**

January 21, 2008

Prairie Farms Dairy, Inc., a cooperative company owned by dairy farmers, has been supplying consumers with wholesome dairy products since 1938.

Our company is dedicated to addressing the needs of consumers and adapting to provide the right mix of products. An increasing number of consumers are requesting milk from cows not treated with rBST. Driven by this change in the marketplace, effective February 1, 2008, the raw milk supplied by our farmers will come from cows not treated with rBST.

For more information, contact Gary Lee at [glee@prairiefarms.com](mailto:glee@prairiefarms.com) or (217) 854-2547.

Sincerely,

PRAIRIE FARMS DAIRY, INC.

A handwritten signature in cursive script that reads "Ed Mullins".

Edward L. Mullins  
Chief Executive Officer  
Executive Vice President

ELM:sb



Prairie Farms  
Swiss Valley Division  
3510 Central Ave  
Dubuque, IA 52001  
563-582-7206

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### 2015-2016 MILK BID

THANK YOU FOR THE OPPORTUNITY TO BID YOUR MILK PROGRAM FOR THE UPCOMING SCHOOL YEAR.

IN ORDER TO MAINTAIN COMPETITIVE BID PRICING, PRAIRIE FARMS IS MAKING THE FOLLOWING CHANGES FOR BIDS TO ALL SCHOOLS FOR THE UPCOMING SCHOOL YEAR:

**\*\*PLEASE BE ADVISED THAT PRAIRIE FARMS WILL NO LONGER PROVIDE STRAWS.**

**\*\*ALSO, PRAIRIE FARMS WILL NO LONGER APPROVE CREDIT FOR OUTDATED PRODUCT. CREDITS WILL ONLY BE GIVEN FOR DAMAGED PRODUCT.**

SINCERELY,

STACY WAND  
SALES MANAGER  
PRAIRIE FARMS  
3510 CENTRAL AVE  
DUBUQUE, IA 52001

563-582-7206 EXT 271